# **Direct Line Insurance plc**

Annual FSA Insurance Returns for the year ended
31 December 2010

IPRU(INS) Appendices 9.1, 9.2, 9.5, 9.6

### **Contents**

# **Balance Sheet and Profit and Loss Account**

Form 1	Statement of solvency - general insurance business	1
Form 3	Components of capital resources	3
Form 11	Calculation of general insurance capital requirement - premiums	6
	amount and brought forward amount	
Form 12	Calculation of general insurance capital requirement - claims	7
	amount and result	
Form 13	Analysis of admissible assets	8
Form 15	Liabilities (other than long term insurance business)	11
Form 16	Profit and loss account (non-technical account)	12
General Insu	rrance Business: Revenue Account and Additional Information	
Form 20A	Summary of business carried on	13
Form 20	Technical account (excluding equalisation provisions)	16
Form 21	Accident year accounting: Analysis of premiums	22
Form 22	Accident year accounting: Analysis of claims, expenses and technical provisions	28
Form 23	Accident year accounting: Analysis of net claims and premiums	34
Form 30	Expected income and yield from admissible assets covering	40
- 64	discounted provisions	40
Form 31	Accident year accounting: Analysis of gross claims and	42
	premiums by risk category for direct insurance and facultative reinsurance	
Form 32	Accident year accounting: Analysis of gross claims and	44
	premiums for motor vehicle direct insurance and facultative	
	reinsurance	
Form 37	Equalisation provisions	46
Form 38	Equalisation provisions technical account: Accident year	47
	accounting	
Supplement	ary notes to the return	48
Additional in	nformation on reinsurance business	53
Additional in	nformation on derivative contracts	61
Additional in	nformation on controllers	62
Directors' Co	ertificate	63
Auditor's Re	port	64

### Statement of solvency - general insurance business Direct Line Insurance plc Name of insurer Global business 31 December 2010 Financial year ended Solo solvency calculation Company registration UKU day month year Units £000 R1 1810801 GL 31 12 2010 As at end of As at end of this financial the previous year year Capital resources 849389 747299 Capital resources arising outside the long-term insurance fund 11 Capital resources allocated towards long-term insurance business arising 12 outside the long-term insurance fund Capital resources available to cover general insurance business capital 849389 747299 13 resources requirement (11-12) **Guarantee fund** Guarantee fund requirement 21 133249 101430 Excess (deficiency) of available capital resources to cover guarantee fund 22 716140 645869 Minimum capital requirement (MCR) 399748 304291 General insurance capital requirement 31 33 3040 3128 Base capital resources requirement 399748 304291 34 Individual minimum capital requirement Capital requirements of regulated related undertakings 35 399748 304291 36 Minimum capital requirement (34+35) 649515 595154 Excess (deficiency) of available capital resources to cover 50% of MCR 37 38 549578 519081 Excess (deficiency) of available capital resources to cover 75% of MCR Capital resources requirement (CRR) Capital resources requirement 41 399748 304291

42

51

449641

443008

Excess (deficiency) of available capital resources to cover general insurance

Quantifiable contingent liabilities in respect of other than long-term insurance

business as shown in a supplementary note to Form 15

business CRR (13-41)

Contingent liabilities

# Covering Sheet to Form 1 Name of insurer Global business Financial year ended 31 December 2010 Director Director

Date 22 MARCH 2011

# Components of capital resources

Deductions in related undertakings

Deductions from tier one (32 to 36)

Total tier one capital after deductions (31-37)

Name of insurer	Direct Line Insurance plc
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Global business

Financial year ended	31 December 2010
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Financial year ended	31 Dece	imber 2	บาบ					
		Company registration number		GL/ UK/ CM	d	ay mon	th yoar	Units
	R3			GL	31	12	2010	6000
		•		General insurance business	Long-t insura busin	nce	Total as at the end of this financial year	Total as at the end of the previous year
Core tier one capital				11	2		3	4
Permanent share capital			11	155000			155000	155000
Profit and loss account and other reserves	i		12	741929			741929	641488
Share premium account			13					
Positive valuation differences			14					
Fund for future appropriations			15				1	
Core tier one capital in related undertaking	ıs		16					
Core tier one capital (sum of 11 to 16)			19	896929			896929	79648
Tier one waivers							<u> </u>	
Unpaid share capital / unpaid initial funds a supplementary contributions	and calls for		21					
Implicit Items			22					
Tier one waivers in related undertakings			23					
Total tier one waivers as restricted (21+22	+23)		24					
Other tier one capital								
Perpetual non-cumulative preference share	es as restricte	ed	25			·		
Perpetual non-cumulative preference sharundertakings	es in related		26					
Innovative tier one capital as restricted			27					
Innovative tier one capital in related undertakings			28					
Total Manager and Malike from Jackson Landson								
Total tier one capital before deductions (19+24+25+26+27+28)			31	896929			896929	79648
Investments in own shares			32					
Intangible assets			33					
Amounts deducted from technical provision	ns for discour	nting	34					
Other negative valuation differences	Other negative valuation differences						39537	3000

36

**37** 

39

39537

857392

39537

857392

30002

766486

### Components of capital resources

Name of insurer Direct Line Insu				plc				
Global business								
Financial year ended	31 Dece	ember 2	010					
		Company registration		GL/ UK/ CM	day	/ mon	th year	Units
	R3	1810	0801	GL	31	12	2010	£000
				General insurance business 1	Long-te insuran busines 2	ce	Total as at the end of this financial year 3	Total as at the end of the previous year
Tier two capital								
Implicit items, (tier two waivers and amounts line 22)	excluded	from	41					
Perpetual non-cumulative preference shares line 25	excluded	from	42					
Innovative tier one capital excluded from line	e 27		43					
Tier two waivers, innovative tier one capital cumulative preference shares treated as tier 43)			44					
Perpetual cumulative preference shares			45					
Perpetual subordinated debt and securities			46					
Upper tier two capital in related undertaking	5		47					
Upper tier two capital (44 to 47)			49					
Fixed term preference shares			51		_			
Other tier two instruments			52		_	j		
Lower lier two capital in related undertaking	5		53					
Lower tier two capital (51+52+53)			59					
Total tier two capital before restrictions (49+59)			61					
Excess tier two capital			62					
Further excess lower tier two capital			63	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Total tier two capital after restrictions, be (61-62-63)	otal tier two capital after restrictions, before deductions 61-62-63)							

Form 3 (Sheet 3)

# Components of capital resources

Components of Capital resources									
Name of insurer	Direct Line Insurance plc								
Global business									
Financial year ended	31 Dece	mber 2	010						
		Company registration number		GL/ UK/ CM	d	ay mon	th your	Units	
	R3	181	0801	GL	31	12	2010	£000	
				General insurance business	Long-t insura busin	nce	Total as at the end of this financial year 3	Total as at the end of the previous year	
Total capital resources				•		J	<u> </u>		
Positive adjustments for regulated non-insu undertakings	rance relate	ed	71						
Total capital resources before deduction (39+69+71)	ns		72	857392			857392	766486	
Inadmissible assets other than intangibles	and own sha	ares	73	8003			8003	1379	
Assets in excess of market risk and counte	rparty limits		74					17808	
Deductions for related ancillary services un	dertakings		75						
Deductions for regulated non-insurance rel	ated underta	akings	76						
Deductions of ineligible surplus capital			77				_		
Total capital resources after deductions (72-73-74-75-76-77)			79	849389			849389	747299	
Available capital resources for GENPRU/IN	SPRU tests								
Available capital resources for guarantee for	ınd requiren	nent	81	849389			849389	747299	
Available capital resources for 50% MCR re	equirement		82	849389	_		849389	747299	
Available capital resources for 75% MCR re	equirement		83	849389			849389	747299	
Financial engineering adjustments							-		
Implicit items	91								
Financial reinsurance - ceded	92								
Financial reinsurance - accepted									
Outstanding contingent loans									
Any other charges on future profits	95								
Sum of financial engineering adjustments (91+92-93+94+95)			96						

### Calculation of general insurance capital requirement - premiums amount and brought forward amount

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

General insurance business

		Company registration number	GL/ UK/ CM		day	monti	h year	Units
	R11	1810801	G	L	31	12	2010	£000
					Thi	s financ 1	ial year	Previous year 2
Gross premiums written				11			1726931	1780993
Premiums taxes and levies (included in	line 11)			12				
Premiums written net of taxes and levie	es (11-12)			13			1726931	1780993
Premiums for classes 11, 12 or 13 (inc	luded in line	13)		14			6942	4724
Premiums for "actuarial health insuran	ce" (included	d in line 13)		15				
Sub-total A (13 + 1/2 14 - 2/3 15)				16			1730402	1783355
Gross premiums earned				21			1748923	1760018
Premium taxes and levies (included in	line 21)			22				
Premiums earned net of taxes and levi	es (21-22)			23			1748923	1760018
Premiums for classes 11, 12 or 13 (inc	luded in line	23)		24			5718	3832
Premiums for "actuarial health insuran	ce" (included	d in line 23)		25				
Sub-total H (23 + 1/2 24 - 2/3 25)				26			1751782	1761934
Sub-total I (higher of sub-total A and	l sub-total l	H)		30			1751782	1783355
Adjusted sub-total I if financial year annual figure	is not a 12	month period to produc	e an	31		_		
Division of gross adjusted premiums amount sub-total I	x 0.18			32			315321	321004
(or adjusted sub-total I if appropriate)	Excess (if	any) over 57.5M EURO	x 0.02	33			34037	34639
Sub-total J (32-33)				34			281284	286365
Claims paid in period of 3 financial yea	rs			41			3785599	3684042
Claims outstanding carried		ince business accounted vriting year basis	for on	42				
forward at the end of the 3 year period	Į.	ince business accounted nt year basis	for on	43			3649696	1891865
Claims outstanding brought forward at the beginning of	an underv	ince business accounted vriting year basis		44				
the 3 year period		ince business accounted nt year basis	for on	45			1495541	1339161
Sub-total C (41+42+43-44-45)				46			5939754	4236747
Amounts recoverable from reinsurers i in Sub-total C	n respect of	claims included		47			742175	283195
Sub-total D (46-47)							5197579	3953551
Reinsurance Ratio (Sub-total D /sub-total C or, if more, 0.50 or, if less, 1.00)							0.88	0.93
Premiums amount (Sub-total J x reinsurance ratio)							246137	267223
Provision for claims outstanding (before discounting and net of reinsurance							2145815	1677877
Provision for claims outstanding (before discounting and gross of reinsurance) if both 51.1 and 51.2 are zero, otherwise zero								
Brought forward amount (See Instru	iction 4)			53			304291	259170
Greater of lines 50 and 53				54			304291	267223

# Calculation of general insurance capital requirement - claims amount and result

Name of insurer

**Direct Line Insurance plc** 

Global business

Financial year ended

31 December 2010

### General insurance business

			Company registration number	GL/ UK/ CM	da	y mont	h year	Unite	
		R12	1810801	GL	31	12	2010	£000	
					This	financ	ial year	Previous year 2	
Reference period (No. of mont	hs) See INSPRU 1.	.1.63R		11			36	36	
Claims paid in reference period	d			21			3785599	3684042	
Claims outstanding carried forward at the end of the	For insurance but on an underwritin			22					
reference period	For insurance but on an accident ye		counted for	23			3649696	1891865	
Claims outstanding brought forward at the beginning of								•	
the reference period	For insurance but on an accident ye		counted for	25	1495541			1339161	
Claims incurred in reference p	eriod (21+22+23-24	1-25)		26	5939754			4236747	
Claims incurred for classes 11	, 12 or 13 (included	in 26)		27			10382	4945	
Claims incurred for "actuarial h	nealth insurance" (ir	ncluded in	1 26)	28					
Sub-total E (26 +1/2 27 - 2/3	28)			29			5944945	4239219	
Sub-total F - Conversion of sand divide by number of mo				31			1981648	1413073	
Division of sub-total F	x 0.26			32			515229	367399	
(gross adjusted claims amount)	Excess (if any) ov	33			58399	41312			
Sub-total G (32-33)							456829	326087	
Claims amount Sub-total G x reinsurance ratio (11.49)							399748	304291	
Higher of premiums amount a	42			304291	267223				
General insurance capital re	quirement (higher	of lines	41 and 42)	43			399748	304291	

### Analysis of admissible assets

Name of insurer Direct Line Insurance plc

Global business

Financial year ended 31 December 2010

Category of assets Total other than long term insurance business assets

		Company registration number	GL/ UK/ CM	day	month	year	Units	Category of assets
	R13	1810801	GL	31	12	2010	£000	1
	<u> </u>					As at en financi	d of this al year	As at end of the previous year
						1		2
Land and buildings				11			83766	78044

### Investments in group undertakings and participating interests

AMC:	Shares	21		
UK insurance dependants	Debts and loans	22		
Other incomes decordants	Shares	23		
Other insurance dependants	Debts and loans	24		
Al	Shares	25		
Non-insurance dependants	Debts and loans	26		
Other errors undertakings	Shares	27		
Other group undertakings	Debts and loans	28	15616	70463
Participating interests	Shares	29		
	Debts and loans	30		

### Other financial investments

Equity shares				480
Other shares and other variable yield par	ticipations	42		
Holdings in collective investment scheme	es	43	273243	129128
Rights under derivative contracts		44		
Fixed interest securities	Approved	45	1034916	657444
Fixed interest securities	Other	46	1212999	899567
State Libertain and annual state	Approved	47		
Variable interest securities	Other	48	135352	543435
Participation in investment pools		49		
Loans secured by mortgages		50		
Loans to public or local authorities and n	ationalised industries or undertakings	51		
Loans secured by policies of insurance is	ssued by the company	52		
Other loans		53		
Bank and approved credit & financial	One month or less withdrawal	54	462493	100006
institution deposits More than one month withdrawal		55	147500	310900
Other financial investments	56			
Deposits with ceding undertakings	57			
Index linked		58		
Assets held to match linked liabilities	Property linked	59		

# Analysis of admissible assets

Name of insurer	Direct Line Insurance plc
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Global business

Financial year ended 31 December 2010

Category of assets Total other than long term insurance business assets

	Company registration number	GL/ UK/ CM	day	month	year	Units	Category of assots
R13	1810801	GL	31	12	2010	£000	1
					As at end of this financial year		As at end of the previous year
					1	l	2

### Reinsurers' share of technical provisions

Provision for unearned premiums	60	17749	20908
Claims outstanding	61	210750	134502
Provision for unexpired risks	62		
Other	63		

### **Debtors and salvage**

	Policyholders	71	527000	541002	
Direct insurance business	Intermediaries	72			
Salvage and subrogation recoverie	es	73			
	Accepted	74			
Reinsurance	Ceded	75	8053	10847	
Dependants	due in 12 months or less	76			
	due in more than 12 months	77			
Other	due in 12 months or less	78			
	due in more than 12 months	79			

### Other assets

Tangible assets	80	1	
Deposits not subject to time restriction on withdrawal with approved institutions	81	35684	5671
Cash in hand	82		
Other assets (particulars to be specified by way of supplementary note)	83	21098	29153
Accrued interest and rent	84	2491	2264
Deferred acquisition costs (general business only)	85	59801	62258
Other prepayments and accrued income	86	26036	26483

		 ·
Deductions from the aggregate value of assets	87	

1	Grand total of admissible assets after deduction of admissible assets	89	4274547	3622555
	in excess of market risk and counterparty limits (11 to 86 less 87)	,	12.10.	0022000

Form 13 (Sheet 3)

Analysis of	admissible	assets
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Name of insurer

**Direct Line Insurance plc** 

Global business

Financial year ended

31 December 2010

Category of assets

Total other than long term insurance business assets

	Company registration number	GL/ UK/ CM	day	month	year .	Units	Category of assets
R13	1810801	GL	31	12	2010	£000	1
					As at end of this financial year		As at end of the previous year
					•	1	2

Reconciliation to asset values determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting

Total admissible assets after deduction of admissible assets in excess of market risk and counterparty limits (as per line 89 above)	91	4274547	3622555
Admissible assets in excess of market and counterparty limits	92		17808
fnadmissible assets directly held	93	8003	1379
Capital resources requirement deduction of regulated related undertakings	94		
Ineligible surplus capital and restricted assets in regulated related insurance undertakings	95		
Inadmissible assets of regulated related undertakings	96		
Book value of related ancillary services undertakings	97		
Other differences in the valuation of assets (other than for assets not valued above)	98		
Deferred acquisition costs excluded from line 89	99		
Reinsurers' share of technical provisions excluded from line 89	100		
Other asset adjustments (may be negative)	101		
Total assets determined in accordance with the insurance accounts rules or international accounting standards as applicable to the firm for the purpose of its external financial reporting (91 to 101)	102	4282550	3641742

Amounts included in line 89 attributable to debts due from related insurers, other than those under contracts of insurance or reinsurance	103		
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### Liabilities (other than long term insurance business)

Name of insurer

**Direct Line Insurance plc** 

Global business

Financial year ended	31 Dec	ember 2010					
		Company registration number	GL/ UK/ CM	day	monti	year .	Units
	R15	1810801	GL	31	12	2010	£000
	<u>\</u>				As at er his fina yea 1	ncial	As at end of the previous year 2
Technical provisions (gross a	mount)						
Provisions for unearned premiums			11			819686	841678
Claims outstanding			12			2356565	1812379
Provision for unexpired risks			13				
Equalisation provisions	Credit b	usiness	14				
Equalisation provisions	Other th	an credit business	15			39537	30002
Other technical provisions			16				
Total gross technical provisions (1	1 to 16)		19			3215788	2684059
Provisions and creditors							
Provisions	Taxation	1	21			10535	8266
Provisions	Other ris	sks and charges	22			29675	33586
Deposits received from reinsurers			31				
	Direct in	surance business	41			92	190
Creditors	Reinsur	Reinsurance accepted					
	Reinsura	ance ceded	43			15351	22894
Debenture	Secured		44				
loans	Unsecui	red	45				
Amounts owed to credit institutions	5		46			22254	113
	Taxation	<u>'</u>	47				
Creditors	Foresee	able dividend	48				
	Other		49			127798	124747
Accruals and deferred income			51			3665	1401
Total (19 to 51)			59			3425158	2875256
Provision for "reasonably foreseea	ble adverse v	rariations"	61				
Cumulative preference share capit	al		62				
Subordinated loan capital			63				
Total (59 to 63)			69			3425158	2875256
Amounts included in line 69 attribution than those under contracts of insurance and a second contract and a second		-	71				
Amounts deducted from technical	provisions for	discounting	82			1	
Other adjustments (may be negati			83			(39537)	(30002)
Capital and reserves			84			896929	796488
Total liabilities under insurance ac standards as applicable to the firm reporting (69-82+83+84)			85	-	<del></del>	4282550	3641742

# Profit and loss account (non-technical account)

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

			Company registration number	GL/ UK/ CM	day	monti	n yoar	Units
		R16	1810801	GL	31	12	2010	£000
			•		Th	nis fina yea		Previous year
						1		2
Transfer (to)/from the general insurance business	_	From Fo	rm 20	11			(336985)	(128246)
technical account		Equalisa	tion provisions	12			(9535)	(9286)
Transfer from the long term revenue account	insuran	ce busines	s	13				
	Incon	ne		14			184368	174207
Investment income		re-adjustn tments	nents on	15			19994	62468
		s on the rea tments	alisation of	16			20036	45332
		tment man jes, includi	•	17				
Investment charges		e re-adjustments on		18	(5725)			10775
		on the real tments	isation of	19				
Allocated investment return insurance business technical		-	general	20	-			
Other income and charges ( by way of supplementary no	•	ars to be sp	pecified	21			11286	(741)
Profit or loss on ordinary act (11+12+13+14+15+16-17-1				29			(105111)	132959
Tax on profit or loss on ordin	ary act	ivities		31			(36016)	21811
Profit or loss on ordinary act	ivities a	fter tax (29	-31)	39		(69095)		111148
Extraordinary profit or loss (particulars to be specified by way of supplementary note)		pecified	41					
Tax on extraordinary profit of	r loss			42				
Other taxes not shown unde	r the pr	eceding ite	ms	43				
Profit or loss for the financia	l year (3	39+41-(42+	-43))	49			(69095)	111148
Dividends (paid or foreseea	ble)			51				
Profit or loss retained for the	financi	al year (49	-51)	59			(69095)	111148

Form 20A (Sheet 1)

General insurance business : Summary of business carried on

Name of insurer

Direct Line Insurance plc

Global business

Globat bu	siness								
Financial	year ended 31 December 2010								
			Company registration number	GL/ UK/ CM	day n	nonth	year		units
		R20A	1810801	GL	31	12	2010	$\neg \top$	£000
Category number	FSA return general insurance business reporting category	•	Gross Premium written in this	Provision for gross claims ou end of this f	ıtstand	ling at	t the	un	vision for gross learned dum at the
			financial year	Reported		rred b report		-	d of this ncial year
			1	2		3			4
1	Total business	1	1726931	1568154		20506	369		819686
2	Total primary (direct) and facultative business	2	1726931	1568154		20506	69		819686
3	Total treaty reinsurance accepted business	3							
110	Total primary (direct) and facultative accident and health (category numbers 111 to 114)	4	12306	2178		2	236		4689
120	Total primary (direct) and facultative personal lines motor business (category numbers 121 to 123)	5	1135531	1434222		19756	364		556644
160	Primary (direct) and facultative household and domestic all risks	6	315864	93412		447	747		162538
180	Total primary (direct) and facultative personal lines financial loss (category numbers 181 to 187)	7	234924	25819		224	405		80161
220	Total primary (direct) and facultative commercial motor business (category numbers 221 to 223)	8							
260	Total primary (direct) and facultative commercial lines property (category numbers 261 to 263)	9	21392	8617		28	846		12152
270	Total primary (direct) and facultative commercial lines liability business (category numbers 271 to 274)	10	6914	3906		47	771		3502
280	Total primary (direct) and facultative commercial lines financial loss (category numbers 281 to 284)	11							
330	Total primary (direct) and facultative aviation (category numbers 331 to 333)	12							
340	Total primary (direct) and facultative marine (category numbers 341 to 347)	13							
350	Total primary (direct) and facultative goods in transit	14							
400	Miscellaneous primary (direct) and facultative business	15							
500	Total non-proportional treaty reinsurance business accepted (category numbers 510 to 590)	16							
600	Total proportional treaty reinsurance business accepted (category numbers 610 to 690)	17							
700	Miscellaneous treaty reinsurance accepted business	18							
	Total (lines 4 to 18)	20	1726931	1568154		20506	669		819686

Form 20A (Sheet 2)

### General insurance business: Summary of business carried on

Name of insurer

Direct Line Insurance plc

Global business

Space and satellite

333

Global bu	isiness							
Financial	year ended 31 December 2010							
			Company registration number	GL/ UK/ CM	day	month	yoar	units
		R20A	1810801	GL	31	12	2010	£000
Category number	FSA return general Insurance business reporting category	<b>-1</b> .	Gross Premlum written in this financial year	Provision for gross claims of end of this t	utstan	ding a	t the	Provision for gross unearne premium at the end of this
			intaliciat year	Reported		red bu		financial year
			1	2		3		4
Oriman, (d	iract) and facultative personal lines business							-
111	irect) and facultative personal lines business  Medical insurance	21	1		T			
112	HealthCare cash plans	22			╁		$\dashv$	
113	Travel	23	12279	2169	₩		213	4675
114	Personal accident or sickness	24	27	9	╁──		23	14
		25	1091486	1286400	╁	4007		535117
121	Private motor - comprehensive				┼	1887	_	
122	Private motor - non-comprehensive	26	44045	147822	├─	- 88	103	21527
123	Motor cycle	27	045004	20442	┼			40000
160	Household and domestic all risks (equals line 6)	28	315864	93412	┼		747	162530
181	Assistance	29	86586	4041	—		669	42284
182	Creditor	30	8999	1293	₩	3	077	
183	Extended warranty	31			—			
184	Legal expenses	32	76386	13091	<b>├</b>	12	989	37877
185	Mortgage indemnity	33			<b>↓</b>		_	
186	Pet insurance	34	62953	7394	ــــ	4	670	
187	Other personal financial loss	35						
Primary (d	irect) and facultative commercial lines business							
221	Fleets	41	1		T			
222	Commercial vehicles (non-fleet)	42					$\neg$	
223	Motor other	43			$\vdash$		一十	
261	Commercial property	44	21115	8034	<b>—</b>		788	12012
262	Consequential loss	45	277	583	†		58	140
263	Contractors or engineering all risks	46			$\vdash$			
271	Employers liability	47			${}^{\dagger}$		$\dashv$	
272	Professional indemnity	48			<del>                                     </del>		$\neg$	
273	Public and products liability	49	6914	3906	1	4	1771	3502
274	Mixed commercial package	50			+			
281	Fidelity and contract guarantee	51			<del> </del>			
282	Credit	52	-		+-		$\dashv$	
283	Suretyship	53	<del> </del>	<u> </u>	<del> </del>			
284	Commercial contingency	54	<del> </del>	<u> </u>	+-		$\dashv$	
204	Commercial Contingency		<u> </u>	l <u>.                                      </u>	—			
Primary (d	irect) and facultative aviation							
331	Aviation liability	61						
332	Aviation hull	62						
	In	1		Ι	T		$\overline{}$	

63

### General insurance business: Summary of business carried on

Rame of insurer Global business Financial year ended 31 Dacember 2010    R204   1818001   GL   31   12   2010   Election for moderation number of the provision for undiscounted number of the provision for understanding at the provision for un	General i	nsurance busines	s : Summary of business ca	rried o	n				(Shee	∍t 3)
Category   SA ratum general insurance business reporting   ROA   1810801   GL   31   12   2010   2000	Name of i	nsurer	Direct Line Insurance plc							
Caneary registration number   CM   day month year   variation   CM   CM   day month year   variation   CM   CM   CM   CM   CM   CM   CM   C	Global bu	siness								
Caneary registration number   CM   day month year   variation   CM   CM   day month year   variation   CM   CM   CM   CM   CM   CM   CM   C	Financial	vear ended	31 December 2010							
Primary (direct) and facultative marine and transport   Facility flow in the International Proportional primary (direct) and facultative marine and transport   Facility flow in the International Proportional primary (direct) and facultative marine and transport   Facility flow in the International Proportional accident and health   Facility flow in transport   Facility flow in the International Proportional International International Proportional International I	T III GITTOGG	year choco	or becomber 2010			GLI				
R20A   1810801   GiL   31   12   2010   2000						UK/	day	month year	uni	ts
Category FSA return general insurance business reporting written in bits financial year category without in bits financial year category and facultative marine and transport  341 Marine liability 64   1 2 3 4 4				BOOM	T	· · · · · · · · · · · · · · · · · · ·	24	42 20	40 500	
Category number  FSA return general insurance business reporting number category  FSA return general insurance business reporting and of this financial year and of this financial year and of this financial year reported to a control of the contro		Т		KZUA	1810801	GL	31	12 20	10   £00	ᆜ
Category   FSA return general insurance business reporting   written in this financial year   category   cat	:				Garage Baraniyan					
		-	nsurance business reporting			end of this f	inancia	ıl year	1 *	
	number	category			financial year		Incurr	ed but no		
Primary (direct) and facultative marine and transport  341 Marine fability 64	İ					Reported			nnancial y	ear
Marine liability					1 1	2		3	4	
Marine liability										
342   Martine hull		· -	marine and transport		<u> </u>					
343   Energy (on and off-shore)		<u>-</u>								
344   Protection and Indemnity   67   345   Freight demurrage and defence   68   68   346   War risks   69   347   Yacht   70   350   Total primary (direct) and facultative goods in transit (equals   71				-						
345   Freight demurrage and defence				-					ļ	
346   War risks					<u> </u>					
Total primary (direct) and facultative goods in transit (equals   71		<del></del>	d detence				<del> </del>		<del> </del>	_
Total primary (direct) and facultative miscellaneous  ### April	<u> </u>						-			
Primary (direct) and facultative miscellaneous			and facultative goods in transit (equ	ale			<u> </u>		<del> </del>	
Miscellaneous primary (direct) and facultative business 72	350			71						
Miscellaneous primary (direct) and facultative business 72										
Non-proportional treaty   Stock   St	Primary (di		<del></del>		ı -		т —			$\neg$
Single   Non-proportional accident and health   Single	400		, (ancor) and labolitative bosiness	72						
Single   Non-proportional accident and health   Single										
S20   Non-proportional motor   S2   S2   S30   Non-proportional avaition   S3   S40   Non-proportional marine   S4   S40   Non-proportional transport   S50   Non-proportional transport   S50   Non-proportional property   S6   S60   Non-proportional property   S6   S60   Non-proportional liability (non-motor)   S7   S70   Non-proportional financial lines   S8   S70   Non-proportional aggregate cover   S70   Non-proportional aggregate cover   S70   Non-proportional aggregate cover   S70   Non-proportional accident and health   S70   S			deat and health	R4	1	<u> </u>	Г		ī	$\neg$
S30   Non-proportional aviation   S3   S3   S40   Non-proportional marine   S40   Non-proportional transport   S50   Non-proportional transport   S50   Non-proportional transport   S60   Non-proportional property   S6   S60   Non-proportional fibability (non-motor)   S7   S70   Non-proportional financial lines   S8   S70   Non-proportional financial lines   S8   S70   Non-proportional aggregate cover   S70   S70   Non-proportional aggregate cover   Non-proportional aggregate c				$-\!$			_		<del> </del>	$\dashv$
S40   Non-proportional marine   S4   S50   Non-proportional transport   S50   Non-proportional transport   S60   Non-proportional property   S6   S60   Non-proportional liability (non-motor)   S7   S70   Non-proportional financial lines   S8   S70   Non-proportional financial lines   S8   S70   Non-proportional aggregate cover   S70   Non-proportional accident and health   S71	l			$-\!\!\!+\!\!\!-\!\!\!\!-$	-		1		1	一
S50   Non-proportional transport   S5	<u> </u>						-		1	$\neg$
560 Non-proportional property 570 Non-proportional liability (non-motor) 580 Non-proportional financial lines 580 Non-proportional aggregate cover 89  Proportional treaty 610 Proportional accident and health 91 92 92 92 92 92 92 92 92 92 92 92 92 92	<b>├</b>	<u>' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' </u>		85						$\neg$
S70   Non-proportional financial lines   S8   S8   S90   S90   Non-proportional financial lines   S8   S90		Non-proportional prop	erty	86		ĺ			<u> </u>	$\neg$
Proportional treaty  610 Proportional accident and health 91				87					1	
Proportional treaty  610 Proportional accident and health 91	580	Non-proportional finar	ncial lines	88				•		
610 Proportional accident and health 91 92 92 92 92 92 92 92 92 92 92 92 92 92	590	Non-proportional aggr	regate cover	89						
610 Proportional accident and health 91 92 92 92 92 92 92 92 92 92 92 92 92 92		<u> </u>	<del></del> -			,				
620 Proportional motor  630 Proportional aviation  640 Proportional marine  650 Proportional transport  650 Proportional property  660 Proportional liability (non-motor)  670 Proportional liability (non-motor)  680 Proportional financial lines  690 Proportional aggregate cover  Treaty Reinsurance Miscellaneous  Miscellaneous treaty reinsurance accepted business  101	<del> </del>		and health	04	<del> </del>	· · · · · · · · · · · · · · · · · · ·	г —		1	$\neg$
630 Proportional aviation 93 93 94 95 95 95 95 95 95 95 95 95 95 95 95 95		<u> </u>	and nearth		<del>                                     </del>		┢		<del>                                     </del>	
640 Proportional marine 94 95 95 95 95 95 95 95 95 95 95 95 95 95							╁		<del> </del>	$\dashv$
650 Proportional transport 95 660 Proportional property 96 670 Proportional liability (non-motor) 97 680 Proportional financial lines 98 690 Proportional aggregate cover 99  Treaty Reinsurance Miscellaneous  700 Miscellaneous treaty reinsurance accepted business 101		<u> </u>		_	<del></del>	<u> </u>	<del>                                     </del>		<del>                                     </del>	一
660 Proportional property 96		<del></del>							<del>                                     </del>	_
670 Proportional liability (non-motor) 97 98 98 99 99 99 99 99 99 99 99 99 99 99			·	$\rightarrow$	<del></del>		<del>                                     </del>		<del>                                     </del>	-
680 Proportional financial lines 98 98 99 99 99 99 99 99 99 99 99 99 99			non-motor)	<del></del>			<del> </del>		†	
690 Proportional aggregate cover 99  Treaty Reinsurance Miscellaneous  Miscellaneous treaty reinsurance accepted business 101	1			-		<del> </del>			<del>                                     </del>	
Treaty Reinsurance Miscellaneous  Miscellaneous treaty reinsurance accepted business  101			···			1	T			$\neg$
Miscellaneous treaty reinsurance accepted business 101					·	•	-			
1 700 I ' I III I I I I I I I I I I I I I I	Treaty Rei						_			<del></del> -
	700	,	reinsurance accepted business	101						
	L	1		<u> </u>		·				

111

1726931

1568154

2050669

819686

Total (lines 21 to 101)

General insurance business: Technical account (excluding equalisation provisions)

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

### **Total business**

			Company registration number	GL/ UK/ CM	day	month	yoar	Units	Category number
		R20	1810801	GL	31	12	2010	£000	001
Items to be sho	wn net of reinsuran	ice				This fi	nancial y	roar	Previous year 2
	Earned premium	(21.19.5)	1	11			1	720002	1727599
	Claims incurred	(22.17.4)		12			1	1564533	1360964
This year's underwriting	Claims manageme	nt costs	(22.18.4)	13				59750	54622
(accident year accounting)	Adjustment for disc	counting	(22.52.4)	14				143335	
	Increase in provision (22.19.4)	on for unex	pired risks	15					
	Other technical inc be specified by wa			16					
	Net operating expe	enses	(22.42.4)	17				305365	330429
	Balance of year's (11-12-13+14-15+			19				(66311)	(18416)
	Earned premium		(21.11.5)	21					
	Claims incurred	·-	(22.13.4)	22				777297	86115
Adjustment for	Claims manageme	nt costs	(22.14.4)	23				33816	27061
prior years' underwriting	Adjustment for disc	counting	(22.51.4)	24				540439	3346
(accident year accounting)	Other technical income be specified by wa			25					
	Net operating expe	enses	(22.41.4)	26					
	Balance (21-22-23	+24+25-26	)	29				(270674)	(109830)
Balance from	Per Form 24	(24.69.9	9-99)	31					
underwriting year	Other technical inc be specified by wa		rges (particulars to mentary note)	32					
accounting	Total			39		<del></del> .			
Balance of all ye	ears' underwriting (19	+29+39)		49				(336985)	(128246)
Allocated invest	ment income			51					
Transfer to non-	technical account (49	9+51)		59				(336985)	(128246)

General insurance business: Technical account (excluding equalisation provisions)

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

Total primary (direct) and facultative business

			Company registration number	GL/ UK/ CM	day	monti	year	Units -	Category number
		R20	1810801	GL	31	12	2010	£000	002
Items to be sho	wn net of reinsuran	ce				This f	inancial y 1	ear	Previous year 2
	Earned premium	(21.19.5	)	11			1	720002	1727599
	Claims incurred	(22.17.4	)	12			1	564533	1360964
This year's underwriting	Claims manageme	nt costs	(22.18.4)	13				59750	54622
(accident year accounting)	Adjustment for disc	ounting	(22.52.4)	14				143335	
	Increase in provision (22.19.4)	n for unex	pired risks	15					
	Other technical inco be specified by way		erges (particulars to mentary note)	16			·		
	Net operating expe	nses	(22.42.4)	17				305365	330429
	Balance of year's u (11-12-13+14-15+		)	19				(66311)	(18416)
	Earned premium		(21.11.5)	21					
	Claims incurred		(22.13.4)	22				777297	86115
Adjustment for	Claims manageme	nt costs	(22.14.4)	23				33816	27061
prior years' underwriting	Adjustment for disc	ounting	(22.51.4)	24				540439	3346
(accident year accounting)	Other technical inco		arges (particulars to mentary note)	25					
	Net operating expe	nses	(22.41.4)	26					
	Balance (21-22-23	+24+25-26	)	29				(270674)	(109830)
Balance from	Per Form 24	(24.69.9	9-99)	31					
underwriting year	Other technical income be specified by war		arges (particulars to mentary note)	32					
accounting	Total			39					
Balance of all ye	ears' underwriting (19	+29+39)		49				(336985)	(128246)
Allocated invest	ment income			51					
Transfer to non-	technical account (49	)+51)		59				(336985)	(128246)

# General insurance business: Technical account (excluding equalisation provisions)

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

### Total primary (direct) and facultative personal lines motor business

			Company registration number	GL/ UK/ CM	day	monti	ı yoar	Units	Category number
		R20	1810801	GL	31	12	2010	£000	120
Items to be sho	wn net of reinsuran	ce				This f	inancial ;	year	Previous year 2
	Earned premium	(21.19.5)	1	11				1146824	1171632
i	Claims incurred	(22.17.4)	1	12	• .			1257079	1085121
This year's underwriting	Claims manageme	nt costs	(22.18.4)	13				46393	42322
(accident year accounting)	Adjustment for disc	ounting	(22.52.4)	14				143335	
	Increase in provision (22.19.4)	on for unex	pired risks	15					
	Other technical includes be specified by war			16					
	Net operating expe	nses	(22.42.4)	17				150842	177701
	Balance of year's u (11-12-13+14-15+		1	19				(164155)	(133512)
	Earned premium		(21.11.5)	21					
	Claims incurred		(22.13.4)	22				795106	92772
Adjustment for	Claims manageme	nt costs	(22.14.4)	23				27360	21283
prior years' underwriting	Adjustment for disc	counting	(22.51.4)	24				540439	3346
(accident year accounting)	Other technical inc be specified by wa		rges (particulars to mentary note)	25					
	Net operating expe	enses	(22.41.4)	26					
	Balance (21-22-23	+24+25-26	)	29				(282027)	(110709)
Balance from	Per Form 24	(24.69.9	9-99)	31					
underwriting year	Other technical inc be specified by wa		arges (particulars to mentary note)	32					
accounting	Total			39					
Balance of all ye	ears' underwriting (19	+29+39)		49				(446182)	(244221)
Allocated invest	ment income			51					
Transfer to non-	technical account (49	9+51)		59				(446182)	(244221)

General insurance business: Technical account (excluding equalisation provisions)

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

Primary (direct) and facultative household and domestic all risks

			Company registration number	GL/ UK/ CM	day	month	ı year	Units	Category number
		R20	1810801	GL	31	12	2010	£000	160
Items to be sho	wn net of reinsuran	ce			,	This fi	inancial y	/ear	Previous year 2
	Earned premium	(21.19.5	)	11				302950	294892
	Claims incurred	(22.17.4	)	12				213291	183623
This year's underwriting	Claims manageme	nt costs	(22.18.4)	13				8577	7760
(accident year accounting)	Adjustment for disc	counting	(22.52.4)	14					
	Increase in provision (22.19.4)	n for unex	pired risks	15					
:	Other technical inco be specified by war		arges (particulars to mentary note)	16					
	Net operating expe	nses	(22.42.4)	17				61854	63780
	Balance of year's u (11-12-13+14-15+		9	19				19228	39729
	Earned premium		(21.11.5)	21					
	Claims incurred		(22.13.4)	22				(29971)	(7168)
Adjustment for	Claims manageme	nt costs	(22.14.4)	23				4026	3965
prior years' underwriting	Adjustment for disc	counting	(22.51.4)	24					
(accident year accounting)	Other technical inc be specified by wa		arges (particulars to mentary note)	25					
	Net operating expe	enses	(22.41.4)	26					
	Balance (21-22-23	+24+25-26	S)	29				25945	3203
Balance from	Per Form 24	(24.69.9	9-99)	31					
underwriting year	Other technical inc be specified by wa		arges (particulars to ementary note)	32					
accounting	Total			39					
Balance of all ye	ears' underwriting (19	+29+39)		49				45172	42932
Allocated invest	ment income			51					
Transfer to non-	technical account (49	9+51)		59				45172	42932

General insurance business: Technical account (excluding equalisation provisions)

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

Total primary (direct) and facultative personal lines financial loss business

			Company registration number	GL/ UK/ CM	day	month	year I	Units -	Category number
		R20	1810801	GL	31	12	2010	£000	180
Items to be sho	wn net of reinsuran	ce				This f	inancial y 1	ear	Previous year 2
	Earned premium	(21.19.5	)	11				238285	234779
	Claims incurred	(22.17.4	)	12				71018	73873
This year's underwriting	Claims manageme	nt costs	(22.18.4)	13				3612	3748
(accident year accounting)	Adjustment for disc	ounting	(22.52.4)	14					
	Increase in provision (22.19.4)	n for unex	pired risks	15					
	Other technical inco be specified by way		arges (particulars to mentary note)	16					
	Net operating expe	nses	(22.42.4)	17				68593	65459
	Balance of year's u (11-12-13+14-15+		)	19				95062	91699
	Earned premium		(21.11.5)	21					
	Claims incurred		(22.13.4)	22	_			11568	538
Adjustment for	Claims manageme	nt costs	(22.14.4)	23				2149	1637
prior years' underwriting	Adjustment for disc	counting	(22.51.4)	24					
(accident year accounting)	Other technical income be specified by war		arges (particulars to mentary note)	25					
	Net operating expe	nses	(22.41.4)	26					
	Balance (21-22-23	+24+25-26	)	29				(13717)	(2175)
Balance from	Per Form 24	(24.69.9	9-99)	31					
underwriting year	Other technical inc be specified by wa		arges (particulars to ementary note)	32					
accounting	Total			39					
Balance of all ye	ears' underwriting (19	+29+39)		49				81345	89524
Allocated invest	ment income			51					
Transfer to non-	technical account (49	9+51)		59				81345	89524

General insurance business: Technical account (excluding equalisation provisions)

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

Balance of all primary (direct) and facultative business

			Company registration number	GL/ UK/ CM	day	month	yoar	Units	Category number
		R20	1810801	GL	31	12	2010	£000	409
Items to be sho	wn net of reinsuran	ICO	-			This f	inancial y	/ear	Previous year 2
	Earned premium	(21.19.5	)	11				31943	26296
	Claims incurred	(22.17.4)	)	12				23145	18347
This year's underwriting	Claims manageme	nt costs	(22.18.4)	13				1168	792
(accident year accounting)	Adjustment for disc	counting	(22.52.4)	14					
-	Increase in provision (22.19.4)	on for unex	pired risks	15					
	Other technical income be specified by war		erges (particulars to mentary note)	16					
	Net operating expe	nses	(22.42.4)	17				24076	23489
	Balance of year's u (11-12-13+14-15+		)	19				(16446)	(16332)
	Eamed premium		(21.11.5)	21					
	Claims incurred		(22.13.4)	22				594	(27)
Adjustment for	Claims manageme	nt costs	(22.14.4)	23				280	176
prior years' underwriting	Adjustment for disc	counting	(22.51.4)	24					
(accident year accounting)	Other technical inc be specified by wa		arges (particulars to mentary note)	25				-	
	Net operating expe	enses	(22.41.4)	26					
	Balance (21-22-23	+24+25-26	)	29				(874)	(149)
Balance from	Per Form 24	(24.69.9	9-99)	31					
underwriting year	Other technical inc be specified by wa		arges (particulars to ementary note)	32					
accounting	Total			39					
Balance of all ye	ears' underwriting (19	+29+39)		49				(17320)	(16481)
Allocated invest	ment income			51					
Transfer to non-	technical account (49	9+51)		59				(17320)	(16481)

General insurance business (accident year accounting): Analysis of premiums

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

Total business

iotai busilless				Company registration number	CM CM	day	mont	h year	Units	Category number
			R21	1810801	GL	31	12	2010	£000	001
			Gross prem	iums written	Reinsure	ers' st	are		Net of re	insurance
Premiums receive	able during the financial year	_	Earned in previous financial years		Earned in previous financial years 3				Earned in previous financial years 5	
In respect of risks	incepted in previous financial years	11								
- *			Earned In this financial year	Unearned at end of this financial year	Earned In this financial year			at end of ial year	Earned In this financial year	Unearned at end of this financial year
			1	2	3		4		5	6
In respect of risks	incepted in previous financial years	12	(6903)		(196)				(6707)	
la sangat of rights	For periods of less than 12 months	13	6206	1278	39				6167	1278
In respect of risks incepted in this	For periods of 12 months	14	907942	818408	8171			17749	899771	800659
financial year	For periods of more than 12 months	15								
	ble (less rebates and refunds) in years not earned in those years and the financial year	16	841679		20908				820771	
Total (12 to 16)		19	1748924	819686	28922			17749	1720002	801937

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General insurance business (accident year accounting) : Analysis of premiums

Direct Line Insurance pic

Global business

Financial year ended

31 December 2010

Total primary (direct) and facultative business

otal primary (dir	otal primary (direct) and facultative business	•		Company registration number	GL UK CM	day mo	day month year	Units	Category number
			R21	1810801	GL	31 12	2010	£000	002
			Gross prem	Gross premiums written	Reinsure	Reinsurers' share		Net of rei	Net of reinsurance
Premiums recelvi	Premiums receivable during the financial year		Earned in previous financial years 1		Earned in previous financial years			Earned in previous financial years	
In respect of risks i	In respect of risks incepted in previous financial years	11							100 pm
			Earned In this financial year	Unearned at end of this financial year	Earned In this financial year	Unearne this fina	Unearned at end of this financial year	Earned In this financial year	Unearned at end of this financial year
			1	2	3		4	5	9
In respect of risks	In respect of risks incepted in previous financial years	12	(6903)		(196)			(6707)	
	For periods of less than 12 months	13	6206	1278	39			6167	1278
incepted in this	For periods of 12 months	14	907942	818408	8171		17749	899771	800659
ıınancıaı year	For periods of more than 12 months	15							
Premiums receivable (less rebates a previous financial years not earned is brought forward to the financial year	Premiums receivable (less rebates and refunds) in previous financial years not earned in those years and brought forward to the financial year	16	841679		20908		·	820771	
Total (12 to 16)		19	1748924	819686	28922		17749	1720002	801937

21032011:12:05:48

General insurance business (accident year accounting) : Analysis of premiums

Direct Line Insurance pic

Global business

Financial year ended

31 December 2010

Total primary (direct) and facultative personal lines motor business

otal primary (direct)	otal primary (direct) and tacultative personal line	S HOL	ines motor pusiness		;				
		•		Company registration number	OK OK CM	day month	th year	Units	Category number
			R21	1810801	Э	31 12	2010	0003	120
		ļ	Gross premi	Gross premiums written	Reinsurers' share	rs' share		Net of reinsurance	nsurance
Premiums receivable	Premiums receivable during the financial year		Earned in previous financial years		Earned in previous financial years			Earned in previous financial years	
In respect of risks ince	In respect of risks incepted in previous financial years	11							
			Earned In this financial year	Unearned at end of this financial year	Earned In this financial year	Uneamed this finan	Unearned at end of this financial year	Earned In this financial year	Unearned at end of this financial year
			1	2	3			و	9
In respect of risks ince	In respect of risks incepted in previous financial years	12	(3574)		(38)			(3236)	
	For periods of less than 12 months	13							
is	For periods of 12 months	14	582461	556644	4030		2880	578431	553764
inancial year For	For periods of more than 12 months	15							
Premiums receivable (less rebates a previous financial years not earned brought forward to the financial year	Premiums receivable (less rebates and refunds) in previous financial years not earned in those years and brought forward to the financial year	16	580146		8217			571929	
Total (12 to 16)		19	1159033	556644	12209		2880	1146824	553764

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General insurance business (accident year accounting) : Analysis of premiums

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

Primary (direct) and facultative household and domestic all risks

FIRMATY (WITECL) AMU INCUMENTE MOUSCHOM AND COMPOSICE AND MANAGEMENT AND			Company registration	Au Og U	day month	inth year	Units	Category
	•		number	СМ				number
		R21	1810801	G.	3	12 2010	0003	160
		Gross premiums written	ums written	Reinsurers' share	rs' share		Net of re	Net of reinsurance
Premiums receivable during the financial year		Earned in previous financial years 1		Earned in previous financial years			Earned in previous financial years	
In respect of risks incepted in previous financial years	11					,		
		Earned In this financial year	Unsarned at end of this financial year	Earned In this financial year	Unearn€ this fina	Unearned at end of this financial year	Earned In this financial year	Unearned at end of this financial year
		1	2	3		4	5	9
In respect of risks incepted in previous financial years	12	(3328)		(158)			(3171)	
For periods of less than 12 months	13							
incepted in this For periods of 12 months	14	156655	162538	3128		13767	153527	148771
inancial year For periods of more than 12 months	15							
Premiums receivable (less rebates and refunds) in previous financial years not earned in those years and brought forward to the financial year	16	164750		12156			152594	
Total (12 to 16)	19	318076	162538	15126		13767	302950	148771

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General insurance business (accident year accounting) : Analysis of premiums

Global business

Financial year ended

ness

31 December 2010

Total primary (direct) and facultative personal lines financial loss business

				Company registration number	GU UK CM	day mo	day month year	Units	Category numbor
			R21	1810801	19	31 12	2010	0003	180
			Gross premiums written	iums written	Reinsure	Reinsurers' share		Net of rei	Net of reinsurance
Premiums receivable d	Premiums receivable during the financial year		Earned in previous financial years		Earned in previous financial years			Earned in previous financial years 5	
In respect of risks incept	In respect of risks incepted in previous financial years	11		Zilong g					
			Earned In this financial year	Unearned at end of this financial year	Earned In this financial year	Unearne this fina	Unearned at end of this financial year	Earned In this financial year	Unearned at end of this financial year
			1	2	3		4	S	9
In respect of risks incept	In respect of risks incepted in previous financial years	12							
	For periods of less than 12 months	13	2937	1002				2937	1002
is is	For periods of 12 months	14	151825	79159	20			151805	79159
inandai year For pe	For periods of more than 12 months	15							
Premiums receivable (less rebates a previous financial years not earned it brought forward to the financial year	Premiums receivable (less rebates and refunds) in previous financial years not earned in those years and brought forward to the financial year	16	83543					83543	
Total (12 to 16)		19	238305	80161	20			238285	80161

General insurance business (accident year accounting): Analysis of premiums

Name of insurer

Direct Line Insurance pic

Global business

Financial year ended

31 December 2010

Balance of all primary (direct) and facultative business

				registration number	UK/	day	mon	h year	Units	Category number
	for periods of 12 months  For periods of more than 12 months  ms receivable (less rebates and refunds) in s financial years not earned in those years and forward to the financial year		R21	1810801	GL	31	12	2010	£000	409
			Gross prem	iums written	Reinsure	ers' s	nare		Net of re	insurance
Premiums receiv	able during the financial year		Earned in previous financial years		Earned in previous financial years 3				Earned in previous financial years 5	
In respect of risks	incepted in previous financial years	11								
			Earned In this financial year	Unearned at end of this financial year	Earned In this financial year			at end of cial year	Earned In this financial year	Unearned at end of this financial year
			11	2	3	this financial year			5	6
In respect of risks	incepted in previous financial years	12								
1 A of sinks	•	13	3269	276	39		-		3230	276
In respect of risks incepted in this		14	17001	20067	993			1102	16008	18965
financial year	For periods of more than 12 months	15								
previous financial	years not earned in those years and	16	13240		535				12705	
Total (12 to 16)		19	33510	20343	1567			1102	31943	19241

Company

GĽ

17

# General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions

Name of company

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

### **Total business**

			Company registration number	GL/ UK/ CM	day	mont	h yoar	Units	Category number
		R22	1810801	GL	31	12	2010	£000	001
				Amount brought forward from previous financial year 1			ceivable nancial r	Amount carried forward to next financial year	Amount attributable to this financial year
Claims incurred	Gross amount		11	1860862			73610	2653377	1366125
in respect of incidents	Reinsurers' share		12	204018			12298	780548	588828
occurring prior to	Net (11-12)		13	1656844		5	61312	1872829	777297
year	Claims management of	osts	14	31003			44669	20150	33816
Claims incurred	Gross amount		15			6	29592	965448	1595040
in respect of incidents	Reinsurers' share		16				914	29593	30507
occurring in this financial year	Net (15-16)		17			e	28678	935855	1564533
·	Claims management of	osts	18				49029	10721	59750
Provision for une	pired risks		19						
	Commissions		21	1951			7884	939	8896
	Other acquisition expe	enses	22	60309		1	20229	58861	121677
Net operating expenses	Administrative expens	es	23			1	74792		174792
· 	Reinsurance commiss and profit participation		24						
ı	Total (21+22+23-24)		29	62260		3	02905	59800	305365
Adjustments for	Gross amount		31	79486	i. 11.53	ર હેક્યાં		1293131	1213645
discounting in respect of the	Reinsurers' share		32	69519				599390	529871
items shown at lines 11 to 18	Claims management of	costs	33						
above	Total (31-32+33)		39	9967				693741	683774
California 20	Prior financial years		41						
Split of line 29	This financial year		42	62260			302905	59800	305365
Split of line 39	Incidents occurring pro this financial year		51	9967		:		550406	540439
Spin or line 39	Incidents occurring in financial year	this	52		- 4b			143335	143335

# General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions

Name of company

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

### Total primary (direct) and facultative business

			Company rogistration number	GL/ UK/ CM	day	mont	n yoar	Units	Gatogory number
		R22	1810801	GL	31	12	2010	£000	002
				Amount brought forward from previous financial year			ceivable ancial	Amount carried forward to next financial year	Amount attributable to this financial year
				1		2		3	4
Claims incurred	Gross amount		11	1860862		5	73610	2653377	1366125
in respect of incidents	Reinsurers' share		12	204018			12298	780548	588828
occurring prior to this financial	Net (11-12)		13	1656844		5	61312	1872829	777297
year	Claims management of	osts	14	31003			44669	20150	33816
Claims incurred	Gross amount		15			6	29592	965448	1595040
in respect of incidents	Reinsurers' share		16				914	29593	30507
occurring in this financial year	Net (15-16)		17			6	28678	935855	1564533
	Claims management of	osts	18				49029	10721	59750
Provision for une	opired risks		19						
	Commissions		21	1951			7884	939	8896
	Other acquisition expe	nses	22	60309		1	20229	58861	121677
Net operating expenses	Administrative expens	es	23			1	74792		174792
,	Reinsurance commiss and profit participation		24						
	Total (21+22+23-24)		29	62260			02905	59800	305365
Adjustments for	Gross amount		31	79486	3.0			1293131	1213645
discounting in respect of the	Reinsurers' share		32	69519			红地	599390	529871
items shown at lines 11 to 18	Claims management of	costs	33			4. \\$ 			
above	Total (31-32+33)		39	9967				693741	683774
Salit of time 20	Prior financial years		41						
Split of line 29	This financial year		42	62260		3	02905	59800	305365
Split of line 39	Incidents occurring pri this financial year		51	9967				550406	540439
Opin of line 35	Incidents occurring in financial year	this	52			84).i		143335	143335

General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions

Name of company Direct Line Insurance plc

Global business

Financial year ended 31 December 2010

### Total primary (direct) and facultative personal lines motor business

			Company registration number	GL/ UK/ CM	day	monti	year .	Units	Category rumber
		R22	1810801	GL	31	12	2010	£000	120
				Amount brought forward from provious financial year	payab		ceivable ancial	Amount carried forward to next financial year	Amount attributable to this financial year
<del></del>				1		2		3	4
Claims incurred	Gross amount		11	1688153		4	80097	2592511	1384455
in respect of incidents	Reinsurers' share		12	201947			13796	777500	589349
occurring prior to this financial	Net (11-12)		13	1486206		4	66301	1815011	795106
year	Claims management of	osts	14	29313			37416	19257	27360
Claims incurred	Gross amount	·	15			4	68992	817375	1286367
in respect of incidents	Reinsurers' share		16					29288	29288
occurring in this financial year	Net (15-16)		17	N.		4	68992	788087	1257079
ŕ	Claims management of	osts	18				36551	9842	46393
Provision for une	pired risks		19						
	Commissions		21	1252			4568	555	5265
	Other acquisition expe	enses	22	29643			52705	25706	56642
Net operating expenses	Administrative expens	es	23				88935		88935
	Reinsurance commiss and profit participation		24						
	Total (21+22+23-24)		29	30895		1	46208	26261	150842
Adjustments for	Gross amount		31	79486			1. 1	1293131	1213645
discounting in respect of the	Reinsurers' share		32	69519			Sec.	599390	529871
items shown at lines 11 to 18	Claims management	costs	33	_					
above	Total (31-32+33)		39	9967				693741	683774
0-14-615	Prior financial years		41						
Split of line 29	This financial year		42	30895		1	46208	26261	150842
Split of line 39	Incidents occurring pr this financial year		51	9967				550406	540439
Spir of tille 38	Incidents occurring in financial year	this	52			i Lieu		143335	143335

### General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions

Name of company

**Direct Line Insurance plc** 

Global business

Financial year ended

31 December 2010

# Primary (direct) and facultative household and domestic all risks

			Company registration number	GL/ UK/ CM	day	mont	h year	Units	Category number
		R22	1810801	GL	31	12	2010	£000	160
				Amount brought forward from previous financial year		this fil yea	ceivable nancial ir	Amount carried forward to next financial year	Amount attributable to this financial year
	Gross amount		11	119847		2	59590	29939	(30318)
Claims incurred in respect of	Reinsurers' share		12	2071	-		(1498)	3222	(347)
incidents occurring prior to									
this financial year	Net (11-12)		13	117776			61088	26717	(29971)
	Claims management of	osts	14	1011			4644	393	4026
Claims incurred	Gross amount		15			1	05323	108220	213543
in respect of incidents	Reinsurers' share		16					252	252
occurring in this financial year	Net (15-16)		17			1	05323	107968	213291
·	Claims management of	costs	18				8208	369	8577
Provision for unex	kpired risks		19		Sart.				
	Commissions		21	699			1575	384	1890
	Other acquisition expe	enses	22	15869			37267	18193	34943
Net operating expenses	Administrative expens	es	23				25021		25021
	Reinsurance commiss and profit participation		24						
	Total (21+22+23-24)		29	16568			63863	18577	61854
Adjustments for	Gross amount	- <del>-</del>	31						
discounting in respect of the	Reinsurers' share		32						
items shown at lines 11 to 18	Claims management	costs	33				15		
above	Total (31-32+33)		39						
Calibrat line 20	Prior financial years		41						
Split of line 29	This financial year		42	16568			63863	18577	61854
Split of line 39	Incidents occurring pr this financial year		51						
opiii oi iine 39	Incidents occurring in financial year	this	52						

### General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions

Name of company

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

### Total primary (direct) and facultative personal lines financial loss business

			Company registration number	GL/ UK/ CM	day	mont	h year	Units	Category number
		R22	1810801	GL	31	12	2010	£000	180
				Amount brought forward from previous financial year			celvable nancial	Amount carried forward to next financial year	Amount attributable to this financial year
	<u> </u>			1		2		3	4
Claims incurred in respect of	Gross amount		11	40142			29770	21940	11568
incidents	Reinsurers' share		12						
occurring prior to this financial	Net (11-12)		13	40142			29770	21940	11568
year	Claims management of	costs	14	403			2285	267	2149
Claims incurred	Gross amount		15				44734	26284	71018
in respect of incidents	Reinsurers' share		16						
occurring in this financial year	Net (15-16)		17				44734	26284	71018
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Claims management of	costs	18				3448	164	3612
Provision for une	opired risks		19		Ç G		19. j. j.		
	Commissions		21				1606		1606
	Other acquisition expe	enses	22	7695			18053	8509	17239
Net operating expenses	Administrative expens	es	23				49748		49748
OAPONIOO .	Reinsurance commiss and profit participation		24						٠
	Total (21+22+23-24)		29	7695			69407	8509	68593
Adjustments for	Gross amount		31						
discounting in respect of the	Reinsurers' share		32						
items shown at lines 11 to 18	Claims management	costs	33						*
above	Total (31-32+33)		39		1		le is		
0-04-5000	Prior financial years		41						
Split of line 29	This financial year		42	7695			69407	8509	68593
Split of line 39	Incidents occurring pr this financial year		51			) <u> </u>			
Spin or line 35	Incidents occurring in financial year	this	52						

General insurance business (accident year accounting): Analysis of claims, expenses and technical provisions

Name of company Direct Line Insurance plc

Global business

Financial year ended 31 December 2010

### Balance of all primary (direct) and facultative business

			Company registration number	GL/ UK/ CM	day	mont	n <del>ye</del> ar	Units	Category number
		R22	1810801	GL	31	12	2010	£000	409
				Amount brought forward from provious financial year			ceivable ancial	Amount carried forward to next financial year	Amount attributable to this financial year
				1		2		_3	4
Claims incurred	Gross amount		11	12720			4153	8987	420
in respect of incidents	Reinsurers' share		12					(174)	(174)
occurring prior to this financial	Net (11-12)		13	12720			4153	9161	594
year	Claims management of	osts	14	277			324	233	280
Claims incurred	Gross amount		15				10543	13569	24112
in respect of incidents	Reinsurers' share		16				914	53	967
occurring in this financial year	Net (15-16)		17				9629	13516	23145
	Claims management of	osts	18				822	346	1168
Provision for une	xpired risks		19						
	Commissions		21				135		135
	Other acquisition expe	nses	22	7102			12204	6453	12853
Net operating expenses	Administrative expens	es	23	A COMP			11088		11088
	Reinsurance commiss and profit participation		24						
	Total (21+22+23-24)		29	7102			23427	6453	24076
Adjustments for	Gross amount		31			r t i			
discounting in respect of the	Reinsurers' share		32						
items shown at lines 11 to 18	Claims management	costs	33						
above	Total (31-32+33)		39				No.		
O=84 -4.5 00	Prior financial years		41						
Split of line 29	This financial year		42	7102			23427	6453	24076
Split of line 39	Incidents occurring pr this financial year	ior to	51		1				
Split of title 39	Incidents occurring in financial year	this	52			(1941) 1990 1980			

Category number CM ON

day month year

Company registration rumber

# General insurance business (accident year accounting) : Analysis of net claims and premiums

Name of insurer Direct Line Insurance plc

Global business

Financial year ended 31 December 2010

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			Ž.		147588	5341858	608785	1188038	8720121	1298109	8899811				58	(22)	ot ff) listoT
			77												22	uoi	Reconciliat
				4	24563	36388	1400	97691	22031	<b>38428</b>	979				12	ant years	Prior accid
1.28	(e.1S)	12951	02		1968	13969	20%	8248	14604	8263	8502	174391	522024	029892	20	2001	12
<b>2.2</b> 8	(6.41)	15358	08		3314	15843	2753	11547	13927	<b>T8101</b>	3129	187428	525580	310528	61	Z00Z	15
9.79	2.3	2812	<b>L</b> 6		31609	42200	££69	29759	90764	28050	7919	221934	294026	326036	81	2003	15
8.48	2.0	9050	116		18981	30792	4324	37565	32708	75472	12566	301908	607.ETE	385004	2١	5004	ા
1.89	(1.5)	9760	138		36208	99299	13858	SET08	16833	99799	58849	286749	9707£4	492608	16	<b>3002</b>	15
<b>4.67</b>	E.S1	78189	135		†9£7¢	01709	. 25403	158438	84008	19868	64979	260772	436039	462882	12	2008	12
7.48	2.91	68144	er!		61419	95524	21380	500552	883711	921691	SSITS	PZ096E	<b>789619</b>	816674	Þŀ	2002	ιs
0.68	6.64	58101	991		616441	192152	80024	T8024S	9 <del>7</del> 6197	186971	82338	277860	29799	074208	13	800Z	ા
2.59	34.9	6694	221		173992	248523	182012	161344	362167	599962	316225		874217	987579	15	5008	SI
0.16		2000	221		366641	p625931			255029	187514	878828				11	2010	ાડ
13 **	fo (sulque) to (sulque) to (sulque) tsnigno emish ewese) %	(swi	omsa viman tan)	1	Deduction for discounting discounting of the discounce camed forward forward (not)	Clains incurred to (1895 y 9681) to dayveloet (2185 y 9670) suit guntub tenti guntub (8-7-8+8+8)		figure outsign forw	рле	Claims outsta	Cleims paid (net) during this financial year	amisb tatoT (1914) bing (1914) bing bno erd eonis ed to eot to so ed to foot for to fo	Cleims outstending (net) as at end of the accident year	Claims paid (nest) during the accident year		Par ended	y frebico-A
100		2010		31		1080181	R23		1 Parage sailed			1	1	1		<u></u>	

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General insurance business (accident year accounting) : Analysis of net claims and premlums

Name of insurer

Direct Line Insurance plc

Global business

31 December 2010 Financial year ended

Financial year ended Total primary (direc	year ende nary (dire	ed act) ar	Financial year ended 31 December 2010 Total primary (direct) and facultative business	oer 2010 /e busines	Ø				•	-	Company registration number	75 W 0 0	day m	day month year	Units	Category number
										R23	1810801	GL	31 1	12 2010	0003	002
Accident year ended	ear ended		Claims paid (net) during the accident	Claims outstanding (not) as at	Total claims paid (not) since the end	Claims paid (net) during this financial	Claims outstanding carried forward	nding camed ard	Claims outstanding brought forward		Claims incurred (latest year) or developed	Deduction for discounting from claims	m S	Eamed promums (net)	Detenoration (surplus) of original	Claims ratio %
Month	Year	•	year	and of the accident year	of the accident year, but pnor to this financial year	year	Reported (net)	Incurred but not reported (not)	Reported (net)	Incurred but not reported (net)	during this financial year (4+5+6-7-8)	outstanding camed forward (net)			daims reserve %	
			-	8	•	4	•	9	7	8	6	10		11	12	5
12	2010	£				628678	413797	522059			1564534	143335		1720002		91.0
12	2009	12	645486	715478		316225	598609	352167	445191	270287	249523	173992		1727599	34.9	93.2
12	2008	13	602470	552647	277860	8228	186911	251948	242087	80024	192152	144319		1680183	43.3	83.0
12	2007	4	475518	619687	395074	57155	169126	117588	200225	51390	92254	61419		1434189	19.2	84.7
12	2008	15	482882	436039	277092	44579	83861	84008	126435	25403	60710	47364	·	1325157	12.3	73.4
12	2005	16	492608	437076	286749	28849	56266	55831	80732	13858	46356	36208		1350925	(2.1)	68.1
12	2004	17	382004	373709	301808	12566	27437	32708	37565	4354	30792	18651	-	1168020	0.2	64.8
12	2003	18	356036	294026	221934	6167	28020	43705	29759	6933	42200	31609		972182	2.3	67.6
12	2002	19	310528	252290	187428	3129	10187	13927	11547	2753	12943	3314		802328	(14.9)	65.5
12	2001	20	259670	255054	174391	2058	8263	14604	9549	1407	13969	8967		704521	(21.9)	65.1
Prior accident years	ant years	21				5254	26456	22031	15945	1400	36396	24563				
Reconciliation	uo	22														
Total (11 to 22)	(22)	29				1189988	1298109	1510578	1199035	457809	2341829	693741				

General insurance business (accident year accounting) : Analysis of net claims and premiums

Name of insurer Direct Line Insurance pic

Global business

Financial year ended 31 December 2010

Lotal primary (direct) and facultative personal lines motor business

Company (direct) and facultative personal lines motor business and fac

			147569	2052184	<b>TEET9E</b>	8388801	1438216	1884911	832581				58	(ZZ (	of ff) latoT
							14.78						22	noi	Reconciliat
			54263	34668	5151	18384	21991	21692	1996				12	ent years	Prior accida
<b>p.</b> 97	(č.71)	473490	<b>1969</b>	14066	1314	9434	67971	61193	2781	144275	<b>502005</b>	192455	50	2001	12
8.27	(9.2)	₹\$68247	3314	13141	2692	11011	13945	7266	2782	911951	201464	228358	61	2002	12
T.8T	0.4	S7 <del>4</del> 289	31609	43311	2428	28785	<b>76464</b>	76467	0989	186371	244264	118172	18	2003	15
0.87	((1)	167664	18981	31447	7555	55155	12725	Se441	27711	246568	351150	196697	۷1	2004	12
S.87	(g.f)	S857S6	36208	72474	12150	84677	89633	24284	ESETS	555289	367912	EE7SBE	91	2002	15
8.88	9.čr	805825	49574	85829	51246	707611	19668	<b>49008</b>	91704	211733	328669	367846	SI	2008	12
1.78	0.72	799186	61419	<b>42696</b>	98897	181528	116365	164056	19979	283864	7858b	336329	Þŀ	2002	12
9.001	9°79	STETAII	816421	194027	72244	A107SS	249482	7 <b>2</b> 6831	97794	213612	999157	120974	13	2008	ıs
7.411	T.SA	1171632	173992	S28183	531524	£9727£	340262	36111S	244423		604287	480834	15	5005	12
a.eor		1146824	143332	97073S1			S1999 <del>4</del>	321412	76889 <del>7</del>				11	2010	12
ει	% %	11	biswiot (fan) Ot	16.0 y (6:c:nsnd (8-7-8+2+4)	(fen)	L	behogen lon (1en) 8	9	Þ	3 tura fuencial put buot to	7	ı		Year	Month
Cleims ratio	Oeterioretion to (surptue) original calaina eviseore	Earned premirms (net)	gnistoundib amisto mort gnistendistuo bamso	Claims incurred (letest year) or developed (other years) during this	ard Incurred but	Mot femilia outside	ard	Claims outsta forw Reported (net)	Cleims paid (net) during this financial	Total claims paid (net) since the end of the accident year,	Cleims outstending (not) as at end of the sccident year	Cleims paid (net) dunng the secident		ear ended	Accident y
-1,	, - Sherehead	P0000	,,,,		, company of the	1	T Trister railed	-,			****,** \$				

Category number

# General insurance business (accident year accounting) : Analysis of net claims and premiums

Name of insurer Direct Line Insurance pic

Slobal business

Financial year ended 31 December 2010

Primary (direct) and facultative household and domestic all risks

Company

					815581	64754	<b>₽€09</b> Ł	01617	2TTS8	014991				58	(22)	ot ff) listoT
			e e											22	uc	Reconciliat
					87.91	75	977	L	017	£971				54	ensey fine	Prior accide
6.68	(0.85)	76486			(84)	96	45	(12)	Þ	19	99691	22908	<b>≯609€</b>	50	2001	12
63.69	(4.62)	105621			(535)	104	283	(62)	89	126	20416	14162	27294	61	2002	12
8.62	(3.2)	148238			(1424)	1488	Z19	06	<b>381</b>	305	33559	34929	16999	81	2003	15
6.28	(9.1)	191982			(6701)	<b>Z</b> 96	829	(88)	60£	590	40301	17414	£288S	<b>لا</b>	2004	SI
g:19	(8.41)	219213			(1284)	1612	1822	755	1082	451	80124	99689	20699	91	2002	12
9'19	(16.2)	551534			(2743)	335¢	<b>8676</b>	762	1865	5122	42828	26242	83957	91	2002	12
£.87	(20.4)	238350			(6+85)	716Þ	9809	911	2126	2181	02778	115525	93156	pl	2002	Sr
<b>3.68</b>	(f.X1)	042782			(5214)	9724	8078	099	SE74	2613	42408	67429	98044	Er	2008	15
8.83	(S.0S)	S8488S			(16132)	22980	78758	3268	11425	Z688Þ	0 m	<b>TET9T</b>	103886	15	S003	Σι
<b>4.07</b>		305920			13291		. =	£047£	2990Y	105323		e ser tree e e e e e e e e e e e e e e e e		11	2010	12
% %	to (surplus) of negative) of capitus) of negative caserve %	(net)		from claims cursus discounting from claims cursus discounting from claims discounting from claims from	(latical year) or (latical year) or developed during this fina fund financial year (4-5-6-7-8)	· ·	Mot (fan) bahaqeR	Dis	Wio)	Parent shared sh	year (net) socident year this findence this	Sccident year outside out the sat out the sat outside	Aeer the eccident (net) dunng		bebre ended	Accident y
160 Claims ratio	0003 VnotenoneleC	12 2010			1810801 perruoni emislO	R23	Claims outsta	Demse cribu	Claims outsta	Claims pard	emislo (stoT	Claims	Claims paid	<u> </u>		

Catagory number CM OIN OIN

day month year

Company negistration

General insurance business (accident year accounting) : Analysis of net claims and premiums

Name of insurer Direct Line Insurance pic

Stobal business

Financial year ended 31 December 2010

Total primary (direct) and facultative personal lines financial loss business

					69929	12626	91575	\$2408	02832	20247	7322 ·			58	SS)	of ff) listoT
											vitātwi v			22	uo	Reconciliati
		ing still st Still still still Standard still still		y.	27	30	701	5¢	130	30				12	sut years	Prior accide
32.5	(7.08)	152854	,		(51)	29	€9	6	99	52	12357	52580	27490	30	2001	15
8.66	(S.74)	121471			SZ	99	242	ı	161	ıεı	<b>1686</b>	19344	90824	61	2002	15
9.82	(0.11)	129003			310	EI	438	STI	87.6	112	21011	13684	54685	81	2003	12
1.62	<b>53.4</b>	876281			900	25	994	21	099	<b>7</b> £8	13932	£788	78037	21	2004	12
2.85	8.65	87£081			420	18	1632	EEI	278	8201	91491	13164	7584¢	91	5002	12
33.0	0.8£	860781			699	423	5269	89E	9281	9291	78012	18320	£TT8£	SL	2008	12
5.45	S.ET	676102			5093	878	3995	1601	7262	9292	8571S	16319	41020	14	2002	12
3.66	0.81	225522			67.61	2313	0779	7181	9374	lbbb	96691	55588	90667	٤٢	2008	12
9.66	6.82	677462			9678	8206	12307	3540	かしとか	71161		21335	25238	15	500S	12
8.62	val Trail	28285			61017			£0991	10682	46734				11	2010	15
C. Garma ratio %	Ontended of of surplus)  To (surplus)  To (surplus)  To (surplus)  Surplus   (19 summ	nenq n)	Deduction for forms camed outstanding from claims discounting forms from from from from from the first from the	to (teel yees) to (teel yees) bedcleyeeb bedcleyeeb (ener yees) surfactory bear and surfach yeer (8-7-8+2+4)		Mol (Ian) banoqasi	рле	oursis oursis forw from from Geometric (neil)	d Claims paid	Total daims paid (net) cure the end of the accident year, but prior to this financial year	Cleims outstanding (not) as all end of the end of the	Claims paid the accident year year		bebrie anded	y finabicoA	
180			21 L	<del>                                     </del>	1810801	<b>K23</b>	32.013		-intro amin	I bior aminto		1 22.00	1	<u> </u>	ı	

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General insurance business (accident year accounting) : Analysis of net claims and premiums

Direct Line Insurance plc Name of insurer

Global business

31 December 2010 Financial year ended

Balance (	halance of all prima	nary (	Balance of all primary (direct) and facultative busi	facultative	s business				•	·	Company registration number	76 V R	day month year	Units	Category
										R23	1810801	OF.	31 12 2010	0003	409
Accident year ended	aar ended		Claims paid (net) during the socident	Claims outstanding (net) as at	Total claims paid (net)	Claims paid (net) during this financial	Claims outstandir	Claims outstanding carried forward	Claims outsta forw	Claims outstanding brought forward	Claims incurred (fatest year) or developed	Deduction for discounting from claims	Eamed premiums (net)	Deterioration (surplus) of original	Claims ratio %
Month	Year		уваг	and of the		уевг	Reported (net)	Incurred but not reported (net)	Reported (net)	Incurred but not reported (net)	(other years) during this financial year (4+5+6-7-8)	outstanding camed forward (net)		daims reserve %	
			-	7	60	4	ю	ဖ	~	80	8	10	11	12	13
12	2010	5				9629	11138	2378			23145		31943		72.5
12	2009	12	6228	10119		8648	2675	2255	6364	3755	1728		26296	17.1	76.3
12	2008	13	6500	5264	2784	249	521	109	928	1191	(1240)		19140	(30.4)	53.1
12	2007	4	5043	2156	1721	1	17	76	18	6	73		14193	(15.5)	48.4
12	2006	15	4505	1809	1474	32	213	11	223	101	(74)		13933	(4.4)	44.7
12	2005	16	5129	2025	937	11	28	13	30	15	73		13739	(47.9)	45.0
12	2004	4	4103	1215	1106	(9)	72	90	28	13	18		11169	(4.1)	47.2
12	2003	\$	3946	1149	910	1	6	9	6	4	ε		8165	(19.4)	59.7
12	2002	19	3744	2341	866		-	10	-	1	6		8789	(56.9)	54.1
12	2001	8	3631	1854	804			21	10	£G.	2		0856	(55.7)	46.5
rior accident years	nt years	2		で変し			ဗ	6	9	၈	6				
Reconciliation	າບ	22													
otal (11 to 22)	(22)	29				13782	14632	8044	7817	5103	23738				

ИЭ

AIN OIN Company

# General insurance business : Expected income and yield from admissible assets covering discounted provisions

Mame of insurer Direct Line Insurance pic

Slobal business

Financial year ended 31 December 2010

	¥7.	909761 88			<b>BTIE!</b>	147593	<b>4718101</b>	284116S			745886E	<b>₹</b> ₽\$986€	62		letoT
													51		евстепист эндО
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													61		
											!		81		
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													13		
				·									12		
g'p	g.p			<b>6.</b> 4	<b>BYTET</b>	147593	471810t	\$\$477 <b>6</b> \$	L'Þ	18481	72888£	7 <b>5</b> 29862	:	985	
ogstavA efst FF		01 158407		teargiH	noxt financial yeer 8	Deduction for discounting	Before to table deduction for deduction for deduction deduction for dedu	9	*	S amutoo ni	cover the provision for outstanding claims being discounted discounted	so mode Form 13		өрсэ	salpnorrup rojski
		s teeretni gnisd si i			ent ni bniwnU ent ni tnucceib	outstanding discounted		Technice1 provisions	bleiY %	betseqx3 mont emooni	Admissible assets by hypothecated to	etdiesimba latoT sa stessa		Reporting territory	
0003	010	15 5	15	פר	1080181	R30									

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General insurance business: Expected income and yield from admissible assets covering discounted provisions

Direct Line Insurance pic

Global business

Name of insurer

Financial year ended	31 December 2010		Company registration number	GU CM	day month y	your Units
		R30	1810801	19	31 12 2010	0003 01
Type of asset			Vatue of admissible assets as shown on Form 13	Admissible assets hypothecated to cover the provision for outstanding claims being discounted 2	Expected income from assets included in column 2	no Yield %
Land and buildings		31	83766	83766	7036	8.4
Fixed interest securities	Approved securities	32	1034916	1034916	20698	8 2.0
	Other	33	1212999	1212999	42455	3.5
Variable interest and variable yield	Approved securities	34				
securities (excluding items shown at line 36)	Other	35	135352	135352	4467	7 3.3
Equity shares and holdings in collective investment schemes	ent schemes	36	273243	273243	8559	8 2.4
Loans secured by mortgages		37				
All other assets	Producing income	38	1179647	1179647	107267	1.6 7
	Not producing income	38	66325	66325		
Total		64	3986247	3986247	188481	1 4.7

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General insurance business (accident year accounting) : Analysis of gross claims and premiums by risk category for direct insurance and facultative reinsurance

Name of insurer	u	Jirect	Direct Line Insurance plc	nce pic				Currency			<b>British Pound</b>			
Global business								Reporting Territory	ı Terri	tory	United Kingdom other than home foreign	m other tha	in home fore	ign
Financial year ended 31 December 2010 Primary (direct) and facultative household and d	ided 3	31 De. ultativ	31 December 2010 sultative household	0 Id and dom	omestic all risks		Company registration number	מא <i>ו</i>	дау п	day month year	Monetary	Category number	Currency	Reporting territory code
•						R31	1810801	OF.	31	12 2010	000	160	GBP	¥
Accident year ended	ded		Number of claims	of claims	Gross claims paid	ims paid	Gross daims outstanding carried forward	s daims outstanding carried forward	L_	Gross daims brought	Gross daims outstanding brought forward	Claims incurred (latest year) or developed	Gross earned premiums	Claims ratio %
Month	Year	<u>,</u>	Closed at some cost during this or previous financial years	Reported claims outstanding	In previous financial years	In this financial year	Reported	Incurred but not reported	<u></u>	Reported	Incurred but not reported	(other years) during this financial year (4+5+6-7-8)	-	
			-	8	**	4	io.	9		7	8	•	10	Ŧ
12 2	2010	Ξ	70686	35346		105323	70565	37655				213543	318076	67.1
12 2	2009	12	100714	2352	103886	48892	11425	3809		53757	26552	(16183)	311850	53.9
12 2	2008	13	109847	492	143452	5192	4735	1282		8705	4592	(2088)	303894	6.03
12 2	2007	14	133700	268	222190	1912	2126	798		5086	5163	(5413)	293613	77.3
12 2	2006	15	135362	163	148735	2155	1865	376		3736	3360	(2700)	293045	52.3
12 2	2005	16	153618	64	168606	421	1082	420		1822	1641	(1540)	289055	59.0
12 2	2004	17	146145	25	143007	287	808	69		643	953	(937)	283405	50.7
12 2	2003	28	144703	30	147353	342	330	196		704	1488	(1324)	257926	57.5
12 2	2002	19	172021	13	149311	162	85	120		369	104	(106)	234180	63.9
12 2	2001	20	143637	8	121715	77	5	1		52	36	(5)	216854	56.2
Prior accident years		21		11		149	588	26		1030	54	(23)		
Total (11 to 21)		29		38767		164912	93412	44746		75904	43943	183224	<b>1</b> 0.00	
Line 29 expressed in sterling	sterting	30				164912	93412	44746		75904	43943	183224		

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General Insurance business (accident year accounting) : Analysis of gross claims and premiums by risk category for direct insurance and facultative reinsurance

Name of insurer	irer	Direct	Direct Line Insurance plc	old eoui				Currency			British Pound			
Global business	SSC							Reporting Territory	j Territ	ory	United Kingdom other than home foreign	om other th	an home for	eign
Financial year ended Assistance	ır ended	31 De	31 December 2010	•	'	<b>-</b>	Company registration number	GL/ CM	day m	day month year	Monotary units	Category	Currency	Reporting territory code
						R31	1810801	Э	31	12 2010	000	181	GBP	₹
Accident year ended	ar ended		Number of claims	of claims	Gross claims paid	ims paid	Gross claims outstanding carried forward	outstanding forward		Gross daims outstanding brought forward	outstanding forward	Claims incurred (latest year) or developed	Gross earned oremiums	Claims ratio %
Month	Year		Closed at some cost during this or previous financial years	Reported claims cutstanding	In previous financial years	In this francial year	Reported	Incurred but not reported	ă.	Reported	Incurred but not reported	(other years) during this financial year (4+5+6-7-8)		
			-	~	3	4	5	8		7	89	6	10	11
12	2010	=	311721	26223		26192	1264	1383				28839	86264	33.4
12	2009	12	319643	12429	23016	2075	298	1		2296	1449	(1371)	89112	28.5
12	2008	13	328731	8897	23664	8	534	83		543	208	(124)	80388	26.9
12	2007	14	349354	4142	12992	1	623	80		623	20	19	91036	30.0
12	2006	15	413318	3973	82022	1	572	09		572	8	48	05688	30.8
12	2005	16	423957	2548	26759		365	33		366	2	30	86210	31.5
12	2004	11	420283	1653	25831		236	21		236	1	20	81574	32.0
12	2003	18	422037	248	25483		134	13		135	1	11	74930	34.2
12	2002	19	411703	84	27415	1	13	1		13		2	67028	40.9
12	2001	20	328380	04	20258		8	3		3	2	1	47889	42.3
Prior accident years	ลาร	21			10 mg/m									
Total (11 to 21)		29		60941		28278	4042	1668		4787	1684	27517		
Line 29 expressed in sterling	ed in sterling	30	,			28278	4042	1668		4787	1684	27517		

99

		i	<u> </u>	<u> </u>					1			
epoo	epop	19dmun	atinu				RO	tedmun			aviznan	Private motor - comprel
gnimeqaA Yrotimet	Cumency	Cellegory	Vistanoid	yest	rlinom	Yeb	OK OU	Company registration		•	31 December 2010	Financial year ended
ngier	oì emod ne	om other th	United Kingdo		£1	otime	Reporting T					Global business
			British Pound				Currency			old eon	Direct Line Insurar	Name of insurer
	e	onaruenier	evitatiuset br	£ 001	ısınsı	ni Joe	vehicle dire	s for motor	d premium:	ns amisio eeorg to elevienA : (gniinuo:	ness (accident year acc	General insurance busing

4200	No.		arries de la	00111	·	440040	1700001	1001001	0010071	101010	1.5005			30	Burnose su po	esolqxo 65 ani
	10 mg/s			961119	16	345877	1093327	1997881	1286400	754978	***	7.3			pribate of bo	
				261118	5(	77824£	1093327	1887561	1286400	754978		TTBETI		52		(FS of FF) tare
				661991	,	EEY	53169	86038	110001	1505		152		21	សម	nor accident ye
6.71	5883	7.08	067088	40316		<b>P811</b>	31648	36229	11796	2208	613515	991	609087	50	2001	15
0.81	3039	€.87	270er01	50832		5532	7548	51099	8627	3300	859557	192	828742	61	2002	15
1.81	3016	0.18	1029826	<b>40706</b>		£695	<b>GTT5</b>	01278	<b>\$</b> 7978	1698	695284	349	ESTRAB	81	2003	12
<b>2.71</b>	5105	8.08	9471401	95158		3352	46318	9891-8	<b>4610</b> 7	9166	<b>TIATOT</b>	386	<b>4087S2</b>	<b>4</b> ۱	200¢	12
6.8f	3034	6.18	0296501	89206		Brsor	74892	SÞ096	56133	S2500	907769	816	019115	91	2005	Sı
£.71	3023	8.06	9053E01	93416		18861	143691	Z6766	116864	32035	989069	7632	651189	91	5006	ZI
<b>S.</b> 71	0762	E.EOI	8837.501	645491	,	<b>TETOP</b>	826691	961381	£7£241	90977	114969	9699	210905	14	700Z	15
Þ.81	3833	8,111	ATEITOI	915644	;	08718	200225	2STT25	TSSTRI	<b>PST24</b>	618623	9828	068014	13	2008	15
2.21	3142	4,811	1113609	302615	;	164702	7613ÞE	670ETE	206932	726657	463245	58530	428439	15	5002	12
<b>8.81</b>	1105	112.4	₱ <b>9</b> 68011	09897	:1		11 J.S.	482502	306305	458053		126796	8£7e££	11	2010	15
CI	Σί	61	01	auti ( 160% li (8-7-6	grindo) grinda gringari gringari grinda grin	behodes for	Laboued	bud bastuori bastogas fan 8	Reported	In thus Singing In	enevel leichnend enevel leichnend E	Seponding Page of Page 1	Closed at some on proving this years		Year	Month
Claims frequency %	Vehicle years (000's)	Claims ratio %	esono esonos emumera	10 (180	ii amicIO y teotol) dovob	gnibnsistvo biswiol	Smets etota Smets etota	1	Gross claims carried	bisq smi	elo esonD	smislo to	Number		9t ended	ey insbiooA
AA	485	121	000	2010	31 12	ег	1080181	R32								

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General insurance business (accident year accounting) : Analysis of gross claims and premiums for motor vehicle direct insurance and facultative reinsurance

Name of insurer	rer	_	Direct Line Insurance	Insurance p	9d					Currency		<b>British Pound</b>	Pound			
Global business	SS									Reporting Territory	erritory	United	Kingdom	other tha	United Kingdom other than home foreign	uĝje.
Financial year ended 31 Dece Private motor - non-comprehensive	r ended	mpret	31 December 2010 hensive	er 2010			'		Company registration number	בא מר כא	day month year	rear Monetary units		Category	Currency	Reporting territory code
		•						R32	1810801	<b>19</b>	31 12 20	2010 000		122	GBP	ΑΑ
Accident year ended	ar ended		Numbor	Number of clems	Gross claims paid	pæd sun	Gross claims outstanding camed forward	outstanding orward	Gross claims outstanding brought forward	s claims outstanding brought forward	Claims incurred (latest year) or developed	od Gross or earned premums		Claims ratio	Vehicle years (000's)	Claims frequency %
1	,		Closed at some Reported claims cost during this outstanding or previous	Reported claims outstanding	in previous financial years	in this financial year	Reported	Incurred but not reported	Reported	Incurred but not reported	(other years) during this financial year					
Li com			-	2	3	4	ş	9	7	8	(4+5+6-7-8) 9	, 10		11	12	5
12	2010	£	2566	3189	19.45°	10939	15106	13460		1,888,4	38;	39505	50078	78.9	101	5.4
12	2009	12	8052	1505	68521	18566	21528	11294	27604	29424	35)	(5640)	72420	95.2	162	5.9
12	2008	13	13712	698	45070	9721	21081	10809	27208	15501	)(1)	(1098)	93286	97.6	254	5.7
12	2007	14	18426	019	62205	8156	30866	12484	32651	12094	ě	6561 14	141312	80.3	330	5.8
12	2006	15	20862	252	72679	11162	21272	14349	30770	11265	4	4748 1	119085	100.3	374	5.7
12	2005	16	22907	106	66299	2123	5886	2036	8160	4062	(2)	(2177)	125482	61.1	357	6.4
12	2004	12	26310	38	76863	2613	7047	3107	9422	1152	2	2193	124592	71.9	378	7.0
12	2003	18	27949	69	75377	4838	9718	10104	17714	1014	<b>16</b>	5932 1;	129708	77.1	383	7.3
12	2002	19	31737	30	89606	593	4924	2468	6334	424	7.	1227	128351	17.1	368	8.2
12	2001	20	29270	17	84187	759	55	65	685	138		56 10	107149	79.4	364	8.0
Prior socident years	873	21		43		3179	10539	7927	12524	804	86	8317				養
Total (11 to 21)		29		6718		72649	147822	88103	173072	75878	596	59824			A 72	
Une 29 expressed in storling	ed in sterling	30			\$79.140 	72649	147822	88103	173072	75878	596	59624				

# **Equalisation provisions**

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

					Company registration number	GL/ UK/ CM	day month year		Units	
				R37	1810801	GL	31	12	2010	£000
Calculation of the maximum provision		Business grouping A (property)	Business grouping B (business interruption)	Business grouping C (marine and aviation)	Business grouping D (nuclear)	Business grouping E (non- proportional treaty) 5		II bus group 6	-	Credit insurance business
Total net premiums written in the previous 4 years	11	1087568	355						4.	
Net premiums written in the current year	12	318357	256							
Maximum provision	13	56237	24						56261	

# Calculation of the transfer to/from the provision

Equalisation provision brought forward	21				30002	
Transfers in	22	9551	8		9559	
Total abnormal loss	23		511			
Provisional transfers out	24		24		24	
Excess of provisional transfer out over fund available	25					
Provisional amount carried forward (21+22-24+25)	26				39537	
Excess, if any, of 26 over 13	27	restraction in				
Equalisation provision carried forward (26-27)	28				39537	
Transfer in/(out) for financial year (28-21)	29				9535	

46

# Equalisation provisions technical account: Accident year accounting

Name of insurer

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

			Company GL/ registration UK/ number CM		day month year			Units	
		R38	1810801	GL	31	12	2010	£000	
		Business grouping A (property)	Business grouping B (business interruption)	Business grouping C (marine and aviation)	g	Busin Proupi (nuck	ng D	Business grouping E (non-proportional treaty)	
Other than credit business		1	2	3		4		5	
Net premiums earned	11	316793	237						
Claims incurred net of reinsurance	12	183320	683						
Trigger claims value	13	229675	172					-	
Abnormal loss	19		511						
Trigger claims ration		72.5%	72.5%	95%		259	6	100%	

# Credit business

Net premiums earned	21	
Claims incurred net of reinsurance	22	
Claims management costs	23	
Net operating expenditure	24	
Technical surplus/ (deficit) (21-22-23-24)	29	

4

### **Supplementary Notes to the Return**

Name of Company

**Direct Line Insurance plc** 

**Global Business** 

Financial year ended

31 December 2010

#### \*0101\* Modification to the Return

This return has been prepared in accordance with the Accounts and Statements Rules as modified by the following written concession:

Rule INSPRU 2.1.22R is amended by the addition of the following new subparagraph (7):

"(7) For the purpose of this rule, a group of persons is not closely related by reason of the relationship described in INSPRU 2.1.40R(1) if control is exercised by, or on behalf of, HM Treasury."

This direction is given by the FSA under section 148 of the Financial Services and Markets Act 2000 ("the Act"). The direction takes effect from 16 June 2009 and ends on 31 March 2012.

# \*0301\* - Reconciliation of Net Admissible Assets to Available Capital Resources

	2010	2009
	£'000	£'000
Form 13 line 89	4,274,547	3,622,555
Form 15 line 69	(3,425,158)	(2,875,256)
Net admissible assets	849,389	747,299
Total capital resources after deductions (Form 3 line 79)	849,389	747,299

# \*0310\* - Net Valuation Differences

The following net valuation differences have been included in Form 3 to the Return:

	2010 £'000	2009 £'000
Line 14 – positive valuation differences	nil	Nil
Line 35 – other negative valuation differences	39,537	30,002

The other negative valuation differences represent a claims equalisation reserve of £39,537,000 which has been included in the Company's statutory accounts as Other Reserves. (2009: £30.002.000)

# \*0313\* - Reconciliation of Movement in Net Profit to Retained Loss For The Year

	£.000
Form 3 col 3 line 12 (Reserves c/f)	741,929
Form 3 col 4 line 12 (Reserves b/f)	(641,488)
Movement in Reserves	100,441
Movement on Claims Equalisation Reserve	(9,535)
Capital Contribution	(160,000)
Form 16 Line 59 - Loss Retained For The Financial Year	(69,094)

# Supplementary Notes to the Return

Name of Company

Direct Line Insurance plc

Global Business

Financial year ended

31 December 2010

#### \*1104\* - Discounting

Provisions for claims outstanding at Form 11 line 51 are shown net of discounting for Periodical Payment Order (PPO) liabilities which are awards made by the Courts Act 2003. These awards involve a series of payments at fixed intervals, guaranteed for a fixed number of years or the lifetime of one or more individuals. The PPO liabilities included in the technical provisions are either in respect of annuities which have been awarded or reserves which are being held in anticipation of an obligation to pay out future annuities once an order is made by the Courts. These liabilities have thus been treated as annuities for the purpose of this return.

# \*1301\* Aggregate Value of Unlisted Investments and Other Securities

As at 31 December 2010 the Company held the following investments:

	£'UUU
Holdings in collective investment schemes (Form 13 line 43)	273,243
	273,243

#### \*1305\* - Maximum Counterparty Limits

The Company's investment guideline regarding counterparty exposures is that the maximum exposure to any one approved counterparty is continually reviewed and set as appropriate.

01000

#### \*1306\* - Exposure to Large Counterparties

The Company had the following exposure to large counterparties at the year end:

	£'000
United Kingdom Great Britain (Government Bond)	844,187
Global Treasury Funds PLC	229.411
Lloyds Banking Group (Long term deposits and bonds )	185,070
RBS Group (Bonds, long term and short term deposits)	223,108
*1315* – Particulars of amounts included at line 83 – Other Assets	

	£'000
Current Tax Asset	21,098

# \*1501\* - Provision for Reasonably Foreseeable Adverse Variations

No provision is required in respect of foreseeable adverse variations. The Company has no derivative contracts and all obligations to deliver an asset or make a payment were felt to be prudently provided in the accounts.

#### \*1502\* - Other Than Long Term Business Assets/Liabilities

- a) No charge has been made on the assets of the Company to secure the liabilities of any other person.
- b) There is no potential capital gains tax liability
- c) There are no guarantees, indemnities or other contractual commitments, effected other than in the ordinary course of insurance business, in respect of related companies
- d) There are no other contingent liabilities
- e) There are no fundamental uncertainties

# Supplementary Notes to the Return

Name of Company Direct Line Insurance plc

**Global Business** 

Financial year ended 31 December 2010

#### \*1507\* - Other Adjustment to Liabilities

An amount of £39,537,000 has been included in Form 15 line 83 in respect of claims equalisation reserves. The claims equalisation reserve is now regarded as part of Capital and Reserves in Form 15 line 84. If the adjustment had not been made in Form 15 line 83 then the equalisation reserves would be double counted as they are also shown in Form 15 Lines 14/15.

#### \*1601\* - Basis of Conversion

Assets and liabilities denominated in foreign currencies are included within the return at exchange rates ruling at the end of the accounting period. Items of income and expenditure denominated in foreign currencies are included within the return at exchange rates ruling at the end of the month in which the income or expenditure arose.

#### \*1603\* Other Income And Charges

	2010	2009
	£'000	£'000
Loss on sale of property	•	(741)
Referral income	11,286	
	11,286	(741)

#### \*1700\* Derivative Contracts

No Form 17 has been presented as the Company did not enter into any derivative contracts during the year, and no such contract was outstanding at year end.

#### \*20Ab\* Risk categories

The following risk categories include contracts of insurance against risk of death of or injury to passengers:

121 - Private motor comprehensive

122 - Private motor non comprehensive

113 - Travel

### \*20Ae\* Facultative Business.

There is no facultative reinsurance business included.

#### \*20Af\* Balances Reported Under Category 113

All the balances reported under Category 113 relate to category 1 Accident and Health under IPRU(INS) Annex 11.2 Part ii.

# \*20Ag\* Gross Premiums Written Attributable to Overseas Countries

All gross premiums written are attributable to the UK.

#### Supplementary Notes to the Return

Name of Company

Direct Line Insurance pic

**Global Business** 

Financial year ended

31 December 2010

#### \*2007\* Particulars Of Material Connected Party Transactions

The Company has entered into banking arrangements with The Royal Bank of Scotland Group plc. The exposure to the Royal Bank of Scotland plc is detailed in Note 1306. Additionally the Company has purchased UK treasury bonds also detailed in Note 1306.

A fellow subsidiary, RBS Insurance Services Limited (RBSIS), provides staff/administration services to the Company. During the course of 2010, an amount of £172,700,000 was recharged to the Company by RBSIS. At 31 December 2010, the Company owed £35,581,000 to RBSIS in respect of these services.

#### \*2102\* Provision For Unearned Premium

The provision for unearned premiums accounted on an accident year basis is calculated on a daily or 24ths basis, depending on the type of business written. This method is employed as being the most accurate possible given the Company's data and existing systems.

#### \*2202\* Claims Management Expenses

The costs of administering claims are specifically identified within the Company's costing system and these, together with the appropriate share of support costs, make up the claims handling costs stated in the Return. Claims handling expenses are carried forward based on an estimate of the likely costs to be incurred in settling all outstanding claims.

#### \*2204\* Acquisition Costs

The costs of acquiring business are specifically identified within the Company's costing system and these, together with the appropriate share of support costs, make up the non commission acquisition costs stated in the Return. Such acquisition costs are carried forward as a percentage of unearned premiums, derived as the ratio of non commission acquisition costs incurred to gross premiums written.

# \*2205\* Unexpired Risk Reserve

In setting an unexpired risk reserve the Company offsets surpluses in one class of business against deficits in other classes within the same business segment on the grounds that all business classes within each business segment are managed together. In setting the reserve investment income is taken into consideration. No provision is required at 31 December 2010.

# \*3001\* \*3003\* Discounting

An adjustment for discounting has been made in the following categories:

Private motor - comprehensive (121)

The expected yield used in Form 30 is the annualised interest received on a non-compounding basis, divided by the current FV of the assets.

The method used in calculating the deduction for discounting is based on the projection of expected claims cash payments including outstanding claims and IBNR. Using cash flows derived from the expected terms of the settlements, the assumed life expectancies and adjusted for the inflation agreed in the settlements, the effect of discounting is calculated as the difference between the present value of these cash flows arising using a discount rate of interest and the undiscounted value of these cash flows.

The rate of interest used in the discounting calculations is 4.5%.

# **Supplementary Notes to the Return**

Name of Company Direct Line

Direct Line Insurance plc

**Global Business** 

Financial year ended 31 l

31 December 2010

The expected average interval between the date of settlement for claims being discounted and the end of the financial year is 50 years on settled cases.

The criteria adopted for estimating the period that will elapse before claims are settled are as follows: For each claim this is calculated as the mean of the insurer's and the claimant's expert medical advice on the claimant's life expectancy.

# Statement in accordance with Rule 9.25 – Additional information on general business: Major Treaty Reinsurers

Name of Company

Direct Line Insurance plc

**Global Business** 

Financial year ended

Reinsurer details	Connection	Proportional Reinsurance	Non	Debts	Deposits	Anticipated
		Treaties	Proportional Reinsurance Treaties	outstanding included at F13L75	received included	recoveries
As assumed by Bula 0.05.			realles	F13L/5	at F15L31	
As required by Rule 9.25:		£000	£000	0003	0003	£000
Berkshire Hathaway 3555 Farnam Street Suite 1440 Omaha	none	•	1,543	193	-	2,674
NE 68131 USA						
Headrow Reinsurance Ltd Post Office Box 33 Maison Trinity Trinity Square St Peter Port Guernsey GY1 4AT	Wholly owned subsidiary of RBS Group, the Company's ultimate parent. Proporticnal Treaty commuted as at 30/09/07	<b>.</b>	984	268	-	19,817
Lloyd's of London One Lime Street London EC3M 7HA	none	-	3,039	630	•	71
Munich Reinsurance Company Koniginstrasse 107 80802 Munchen Germany	none	-	4,122	1,699	-	67,661
Swiss Re Germany 30 St Mary Ave London EC3A 8EP	none	•	769	864		54,497
AXIS Specialty Limited Brandschenkestrasse 90 CH-8002 Zurich Switzerland	none		1,359	206	-	-
Everest Reinsurance Ltd 40 Lime Street London EC3M5BS	none	-	2,161	244	-	174

# Statement in accordance with Rule 9.26 – Additional information on general business: Major Facultative Reinsurers

Name of Company

**Direct Line Insurance plc** 

**Global Business** 

Financial year ended

Reinsurer details	Connection	Reinsurance premiums payable	Debts outstanding included at F13L75	Deposits received included at F15L31	Anticipated recoveries	Comments
		0003	£000	£000	5000	
The company has no major facultative reinsurers.						

# Statement in accordance with Rule 9.27 - Information on Major General Business Reinsurance Cedants

Name of Company

Direct Line Insurance plc

**Global Business** 

Financial year ended

Connection	Reinsurance premiums payable	Debts outstanding included at F13L75	Deposits received included at F15L31	Anticipated recoveries	Comments
	0003	0003	وووع	£000	
	Connection	premiums payable	premiums outstanding payable included at F13L75	premiums outstanding received payable included at included at F13L75 F15L31	premiums outstanding received recoveries included at F13L75 F15L31

Statement in accordance with Rule 9.32 – Additional information on Non-Facultative Reinsurance Arrangements

Name of Company

Direct Line Insurance pic

Global Business

Financial year ended

Description of Cover	Period Covered	Limits	Reinstatements	Remarks	Risk Group
Motor Programme Excess of Loss					
1 <sup>st</sup> Layer	Risks attaching in 12 months at 1 January 2010	£15,000,000 xs £10,000,000	Unlimited Free	Full indexation clause applies to bodily injury claims	Motor Liability class
2 <sup>nd</sup> Layer	Risks attaching in 12 months at 1 January 2010	Unlimited xs £25,000,000	Untimited Free	Full indexation clause applies to bodily injury claims	Motor Liability class
3 <sup>rd</sup> Layer	Risks attaching in 12 months at 1 January 2010	£75,000,000 ×s £25,000,000	Unlimited Free	Full indexation clause applies to bodily injury claims	Motor Liability class
4th Layer	Risks attaching in 12 months at 1 January 2010	Unlimited xs £100,000,000	Unlimited Free	Full indexation clause applies to bodily injury claims	Motor Liability class

Description of Cover	Period Covered	Limits	Reinstatements	Remarks	Risk Group
Liability Programme Excess of Loss					
1 <sup>st</sup> Layer	Losses occurring during 12 months at 1 January 2010	£5,000,000 xs £5,000,000	2 Free, except EL which are unlimited	Group cover protecting DL / UKI / CIC / NIG	EL/ PL/ Pet Liability/ Travel Liability
2 <sup>rd</sup> Layer	Losses occurring during 12 months at 1 January 2010	£15,000,000 xs £10,000,000	2 Free. except EL which are unlimited	Group cover protecting DL / UKI / CIC / NIG	EL/PL/ Pet Liability/ Travel Liability

Statement in accordance with Rule 9.32 – Additional information on Non-Facultative Reinsurance Arrangements

Name of Company

Direct Line Insurance plc

**Global Business** 

Financial year ended

Description of Cover	Period Covered	Limits	Reinstatements	Remarks	Risk Group
Travel Programme Excess of Loss					
1 <sup>st</sup> Layer	Losses occurring during 12 months at 1st January 2010	£500,000 xs £500,000	4 at 100% AP	Group cover protecting DL / UKI / CIC / NIG	Accident / Travel
2 <sup>nd</sup> Layer	Losses occurring during 12 months at 1st January 2010	£1,000,000 xs £1,000,000	2 at 100% AP	Group cover protecting DL / UKI / CIC / NIG	Accident / Travel
2 <sup>nd</sup> Layer	Losses occurring during 12 months at 1st January 2010	£5,500,000 xs £2,000,000	1 at 100% AP	Group cover protecting DL / UKI / CIC / NIG	Accident / Travel

Property Catastrophe Programme Excess of Loss	From 1/10/2010	Limits	Reinstatements	Remarks	Risk Groups
1st Layer	12 months at 1 October 2010	£80,000,000 xs £170,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
2nd Layer	12 months at 1 October 2010	£200,000,000 xs £250,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
3rd Layer	12 months at 1 October 2010	£325,000,000 xs £450,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
4th Layer - Umbrella	12 months at 1 October 2010	£100,000,000 xs £775,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
5th Layer - Umbrella	12 months at 1 October 2010	£350,000,000 xs £875,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
6th Layer - Umbrella	12 months at 1 October 2010	£50,000,000 xs £1,225,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
7th Layer - Umbrella	12 months at 1 October 2010	£50,000,000 xs £1,275,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses

Statement in accordance with Rule 9.32 – Additional information on Non-Facultative Reinsurance Arrangements

Name of Company

Direct Line Insurance plc

Global Business

Financial year ended

Property Catastrophe	From 01/10/2009			1	
Programme Excess				Ì	
of Loss					
1 <sup>st</sup> Layer	Losses occurring 12 months at 1 October 2009	£180,000,000 xs £220,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
2 <sup>rd</sup> Layer	Losses occurring 12 months at 1 October 2009	£250,000,000 xs £400,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
3 <sup>rd</sup> Layer	Losses occurring 12 months at 1 October 2009	£250,000,000 xs £650,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
4 <sup>th</sup> Layer	Losses occurring 12 months at 1 October 2009	£100,000,000 xs £900,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
5 <sup>th</sup> Layer	Losses occurring 12 months at 1 October 2009	£250,000,000 xs £1,000,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
6 <sup>th</sup> Layer	Losses occurring 12 months at 1 October	£50,000,000 xs £1,250,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
7 <sup>th</sup> Layer	Losses occurring 12 months at 1 October	£25,000,000 xs £1,300,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
8 <sup>th</sup> Layer	Losses occurring 12 months at 1 October	£200,000,000 xs £220,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
9 <sup>th</sup> Layer	Losses occurring 12 months at 1 October	£265,000,000 xs £420,000,000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses
10 <sup>th</sup> Layer	Losses occurring 12 months at 1 October	£265,000,000 xs £685,000.000	One at 100% additional premium	RBS Group Cover	Householder & Motor Physical Damage Combined Losses

# Statement in accordance with rule 9.32 - Additional information on Non-Facultative Reinsurance Arrangements

Name of Company

**Direct Line Insurance plc** 

**Global Business** 

Financial year end

31 December 2010

# Summary of reinsurers' share of gross premiums

Accounting Class	Facultative reinsurance ceded	Non facultative reinsurance ceded	Total ceded
	2000	£000	£000
120	-	6,872	6,872
160	-	16,737	16,737
180	-	20	20
409	-	1,988	1,988
Total	_ 0	25,762	25,762

Summary of maximum probable losses per risk group, net of reinsurance, for any one incident or series of incidents arising from the same originating cause from:

	Any one contract of insurance	All such contracts taken together
	0003	£000
Motor	10.000	10.000
Home / householders (RMS1 in 175 year return		
period for Windstorm and Coastal Inundation		
combined. RBSI excluding TPF combined policy -		
includes Reinstatement premium)	347.340	347.340
Pet Liability	5,000	5,000
Travel incl Liability	5,000	5,000
Home Liability	5,000	5,000

Statement in accordance with rule 9.32A - Additional information on Financial Reinsurance and Financing arrangements: general insurers.

Name of Company

Direct Line Insurance plc

**Global Business** 

Financial year end

31 December 2010

The Company has no financial reinsurance agreements or similar financing arrangements in respect of ceded business.

All major reinsurance arrangements are controlled centrally within RBS Insurance in accordance with the Reinsurance Policy approved by the Board. The Policy specifies the forms of reinsurance that can be used and this list does not include financial reinsurances. Any reinsurance arrangements that fall outside the policy must be specifically approved by the Board and reinsurance expenditure approval resides with a small number of senior managers who are conversant with the policy. The operation of the reinsurance purchase process and the compliance with the reinsurance policy are subject to regular internal and external audits.

Any reinsurance contract that is accounted for as reinsurance must be processed within the reinsurance accounting processes and have followed the purchase and approval procedures defined within the Reinsurance Policy. To be an acceptable form of reinsurance within the Reinsurance Policy there must be an adequate degree of risk transfer.

Statement in accordance with Rule 9.29 – Additional information on Derivative and Quaisi-Derivative Contracts

Name of Company

Direct Line Insurance plc

**Global Business** 

Financial year ended

31 December 2010

a) The following guidelines govern the use by the Company of derivative contracts:

Agreement is required from the Investment Committee for any direct exposure to derivatives.

The use of derivatives is permitted as and when required (e.g. to help protect the Company's solvency position) and the need for this is determined from time to time by the Investment Manager in liaison with the Funds Management Committee and other appropriate individuals.

The responsibility for the administration of investments lies with the Finance Department so as, amongst other things, to ensure that the use of derivatives is monitored independently and any unauthorised use is immediately recognised.

All margin payments are required to be authorised by the Finance Department;

At all times the distribution of assets must be within the ranges specified in the investment policy when derivatives are taken into account. For forward contracts the test is on the basis that the contracts are settled. For option contracts the test must be satisfied both assuming that the option is exercised and that the option is not exercised.

The liabilities associated with certain derivative based products are backed by deposits the values of which are based on the movements in the FTSE 100 Share Index. The value of these deposits is guaranteed not to fall below a given level either at maturity or at certain dates during their terms. The Company has counterparty risk only. Counterparties are required to be rated at least AA for long-term deposits in accordance with the requirements of our ultimate holding company.

- b) The Company's investment guidelines, as noted above, allow, amongst other things, for the use of derivatives in order to protect the Company's solvency position. Such contracts may involve rights or obligations to acquire or dispose of assets which were not, at the time the contract was entered into, reasonably likely to be exercised. All derivative contracts were entered into for hedging purposes. The expectation was, at the point of being taken out, that they were not likely to be exercised, namely that the markets would not fall below levels specified in the contracts;
- c) There were no derivative contracts outstanding at 31 December 2010.

#### Statement in accordance with Rule 9.30 - Additional information on Controllers

Name of Company

**Direct Line Insurance plc** 

**Global Business** 

Financial year ended

31 December 2010

The following persons have been shareholder controllers of the Company during the year ended ended 31st December 2010:

1) Direct 1	Line Group	Limited (	(DLG)
-------------	------------	-----------	-------

Percentage of shares in the Company held:	100%
Percentage of votes in the Company held:	100%

# 2) RBS Insurance Group Limited (RBSIG)

Percentage of shares in the Company held:	100%
Percentage of votes in the Company held:	100%

# 3) The Royal Bank of Scotland Group Pic (RBS)

Percentage of shares in RBSIG held:	100%
Percentage of votes in RBSIG held:	100%

# 4) Solicitor for the Affairs of Her Majesty's Treasury as Nominee for Her Majesty's Treasury (UK Financial Investments Limited manages the shareholding)

Percentage of total share capital in RBS:	84%
Percentage of voting share capital in RBS:	70%

#### **DIRECTOR'S CERTIFICATE**

Name of Company:

**Direct Line Insurance plc** 

Global business

Financial year ended

31 December 2010

Certificate required by rule 9.34 of the Accounts and Statements Rules.

#### We certify that:

- the return, comprising Forms 1, 3, 11 to 13, 15 to 16, 20A, 20 to 23, 30, 31, 32, 37 and 38 (including the supplementary notes) and the statements required by rules 9.25, 9.26, 9.27, 9.29, 9.30, 9.32 and 9.32A, has been properly prepared in accordance with the Accounts and Statements Rules set out in part I and part IV of chapter 9 of IPRU(INS), the Interim Prudential Sourcebook for Insurers, GENPRU, the General Prudential Sourcebook and INSPRU, the Prudential Sourcebook for Insurers; and
- 2. the directors are satisfied that:
  - (i) throughout the financial year, the company has complied in all material respects with the requirements in SYSC, Senior Management Arrangements, Systems and Controls, and PRIN, Principles for Business, sections of the FSA Handbook as well as the provisions of IPRU(INS), GENPRU and INSPRU; and
  - (ii) it is reasonable to believe that the company has continued so to comply subsequently, and will continue so to comply in future.

Director

Director

Director

22 March 2011

Name of Company Direct Line Insurance plc

Global business

Financial year ended 31 December 2010

Independent auditor's report to the directors pursuant to Rule 9.35 of the Interim Prudential Sourcebook for Insurers ("IPRU(INS)")

We have audited the following documents prepared by the insurer pursuant to the Accounts and Statements Rules set out in part I and part IV of chapter 9 to IPRU(INS) the Interim Prudential Sourcebook for Insurers, GENPRU the General Prudential Sourcebook and INSPRU the Prudential Sourcebook for Insurers, ("the Rules") made by the Financial Services Authority under section 138 of the Financial Services and Markets Act 2000:

- Forms 1, 3, 11 to 13, 15, 16, 20A, 20 to 23, 30 to 32, 37 and 38, (including the supplementary notes); and
- the statements required by rules 9.25, 9.26, 9.27 and 9.29 ("the Statements").

We are not required to examine and do not express an opinion on:

- the statements required by IPRU(INS) rules 9.30, 9.32 and 9.32A; and
- the directors' certificate required by IPRU(INS) rule 9.34 ("the directors' certificate").

Our report is provided to the directors of Direct Line Insurance in accordance with rule 9.35 of the Interim Prudential Sourcebook for Insurers. We acknowledge that our report will be provided to the FSA for the use of the FSA solely for the purposes set down by statute and the FSA's rules. Our work has been undertaken so that we might state to the insurer's directors those matters we are required to state to them in an auditor's report on an annual FSA return for an insurer and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the FSA, and the insurer, for our work, for this report, or for the opinions we have formed.

# Respective responsibilities of the insurer and its auditor

The insurer is responsible for the preparation of an annual return (including the Forms and the Statements) under the provisions of the Rules. The requirements of the Rules have been modified by a direction issued under section 148 of the Financial Services and Markets Act 2000 on 16 June 2009. Under IPRU(INS) rule 9.11 the Forms and the Statements are required to be prepared in the manner specified by the Rules and to state fairly the information provided on the basis required by the Rules.

It is our responsibility to form an independent opinion as to whether the Forms and the Statements meet these requirements, and to report our opinion to you. We also report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the Forms and the Statements are not in agreement with the accounting records and returns; or
- we have not received all the information we require for our audit.

Name of Company

Direct Line Insurance plc

Global business

Financial year ended

31 December 2010

Independent auditor's report to the directors pursuant to Rule 9.35 of the Interim Prudential Sourcebook for Insurers ("IPRU(INS)") (continued)

#### **Basis of opinion**

We conducted our work in accordance with Practice Note 20 'The audit of insurers in the United Kingdom (Revised)' issued by the Auditing Practices Board. Our work included examination, on a test basis, of evidence relevant to the amounts and disclosures in the Forms and the Statements. The evidence included that previously obtained by us relating to the audit of the financial statements of the insurer for the financial year. It also included an assessment of the significant estimates and judgments made by the insurer in the preparation of the Forms and Statements.

We planned and performed our work so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the Forms and the Statements are free from material misstatement, whether caused by fraud or other irregularity or error and comply with IPRU(INS) rule 9.11.

#### Opinion

In our opinion the Forms and the Statements fairly state the information provided on the basis required by the Rules as modified and have been properly prepared in accordance with the provisions of those Rules.

Daloi He LLP

**Deloitte LLP** 

Chartered Accountants and Statutory Auditor London, United Kingdom

2.3 March 2011